

EXPERT WITNESS REPORT OF KEVIN A. KERNEN, MAI AND SHAUN B. TOUPIN IMPACT STUDY

ISSUED: OCTOBER 26, 2015





For more information, please contact one of the following members of the engagement team:

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October 26, 2015

Mr. L. Steven Weiner Vice President Edw. C. Levy Co. 8800 Dix Avenue Detroit, Michigan 48209

RE: Expert Witness Report of Kevin A. Kernen, MAI and Shaun B. Toupin Impact Study

Dear Mr. Weiner:

In accordance with your request, this consulting report presents our conclusions in the impact study related to the proposed mining operation in Metamora Township. SRR was engaged by Edw. C. Levy Co. (the "client") to perform a study of residential value trends for properties located along truck haul routes and within close proximity to active mining facilities to determine whether there is an impact in value as a result of truck traffic. The intended use of the consulting report is for the use in the Community Impact Statement (CIS) by SmithGroupJJR. The client, its legal representative, American Aggregates of Michigan (AAOM), and SmithGroupJJR are the intended users of this consulting report.

SRR was engaged to determine if any impact in value occurs to residential properties along truck haul routes and within close proximity to mining facilities. Further, if any impact has occurred, to provide to the best of our capabilities an opinion as to the amount of the impact.

This study was performed to project if there will be any measurable effects on residential property values along the Dryden Road projected haul route, from M-24 (Lapeer Road) to M-53 (Van Dyke Road), and homes adjacent to the mining operation, due to the proposed Project. This project involves the addition of a mining facility by AAOM. Production hours at the proposed facility are anticipated to be from 6:00AM to 6:00PM Monday through Friday and 6:00AM to 12:00PM on Saturdays. This facility is estimated to increase existing truck traffic along the Dryden Road truck route, a designated all weather road by the Lapeer County Road Commission, by a projected 200 trucks per day Monday through Friday and a projected 100 trucks on Saturdays. It is projected that the truck traffic will be split evenly to the east and west, traveling along Dryden Road, resulting in approximately 100 trucks in each direction Monday through Friday and 50 trucks in each direction on Saturdays.

The scope of work associated with completion of this assignment includes, the following:

- Identifying potential control groups from which we could compare statistics related to assessed values and sale prices to determine whether and impact in market value occurs as a result of having a location along truck haul routes and within close proximity to mining facilities.
- For statistics relating to the sales pricing analysis, we identified control groups by searching municipalities for residential developments backing to truck haul routes with truck traffic from active mining facilities or other sources. We identified four such residential development properties in the Charter Township of Washington, Michigan; Pittsfield Charter Township, Michigan; Macomb Township, Michigan; and Ada Township, Michigan. Further, we identified one control group in the Charter Township of Oxford, Michigan that is surrounded to the north and east by an existing active mine. The control groups were defined as the residential properties within these developments and categorized as backing to truck routes/backing to mine or interior lots. Maps identifying the control groups are presented in the Exhibits.
- To the best of our ability, we chose control groups and the residential properties within those control groups that did not, to our knowledge, have any other unusual external factors that would affect the



control group. Our goal was to determine whether there has been an impact in value as a result of the proximity to the truck haul routes or mining facilities. By comparing the locations of the residential properties within the control groups, we could attempt to isolate a cause for any changes in value potentially caused to the properties located along a truck haul route or in close proximity to the active mining facility.

- We considered the time period from January 2000 to July 2015 in our analyses. This period was chosen because it encompassed a period where data is readily available and reliable via public record resources and residential multi-list services.
- Kevin A. Kernen, MAI completed an inspection on September 5, 2015 of proposed Dryden Road haul route as part of the proposed Project.
- The transactions used as sample properties within the control groups were chosen based on them being not influenced, to our knowledge, by any undue duress. We excluded all REO (real estate owned property which is in the possession of a lender as a result of foreclosure or forfeiture), bank owned sales, government owned sales, and any sales that we did not consider "arm's length". Further, any property that has undergone renovations above and beyond typical maintenance were excluded. The comparables were confirmed through the SWMRIC Flexmls Web / Grand Rapids Association of Realtors, Realcomp online multi-listing service (MLS) and/or individual municipality assessing data. Further we interviewed Jim Esman of Silverado Custom Homes, a sales representative, for the control group located in the Charter Township of Oxford.
- For statistics relating to assessed values analysis we identified control groups by searching for municipalities on the outer fringe of urban sprawl that had truck haul routes, high traffic roads, and active mines or industrial properties which create truck traffic. We identified two such communities; the Charter Township of Highland and the Charter Township of Milford. Assessment data was provided for the years 2008 through 2014 by Oakland County Equalization via One Stop Shop Business Center Economic Development & Community Affairs. We analyzed assessment data from these communities for improved residential properties (not including lakefront properties) to determine assessment trends for the overall communities as compared to properties along truck haul routes and high traffic roads. We excluded data for properties that had large assessment changes which could reflect substantial changes to the properties and not just market change trends.
- Conversations were held with Mr. Matt Dingman, City of Farmington Hills Assessor, and Mr. Adam Million, Oakland County Equalization Assessor for the Charter Township of Milford and current representative Assessor for the Charter Township of Milford, regarding assessing residential properties along truck haul routes compared to high traffic streets compared to interior streets.
- We completed this consulting report, which conforms to the Uniform Standards of Professional Appraisal Practice of the Appraisal Foundation, as well as the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute. The conclusions illustrated within the report are supported by additional analysis and data contained within our workfile.



Conclusion

The evidence presented in this report illustrates that, although the residential assessed values for properties with truck haul route locations and close proximity to mines has seen a fluctuation in value over recent years, the fluctuation is typical of what the general residential market has experienced and deviations from the median annual changes over a six year period are minimal. Further, assessment value trends indicate there is little if any diminution in value for properties located on truck haul routes as compared to high traffic streets. Additional sale analysis evidence presented in this report illustrates that properties that back to truck haul routes or active mines show no indication of a diminution in value as a result of their locations. Therefore, it is concluded that the increase of additional truck traffic along the Dryden Road projected haul route and the creation of a sand and gravel operation should have minimal or non-measurable effects on residential property values. Our conclusions, along with a more detailed description of the analyses performed, are presented in the forthcoming Exhibits.

Yours very truly,

STOUT RISIUS ROSS, INC.

Kevin A. Kernen, MAI Managing Director

Michigan Certified General Appraiser

License #: 1201068490

Expiration Date: July 31, 2016

248-432-1264 kkernen@srr.com Shaun B. Toupin Vice President

Michigan Certified General Appraiser

License #: 1201005688 Expiration Date: July 31, 2016

248-432-1306 stoupin@srr.com

Certification

I certify, except as otherwise noted in this report, that to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, impartial, and unbiased professional analyses, opinions, conclusions, and recommendations.
- I have no present or prospective interest in the property that is the subject of this report, and I have no personal interest with respect to the parties involved.
- I have no bias with respect to the property that is the subject of this report or the parties involved with this assignment.
- My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My analyses, opinions, and conclusions were developed, and this report was prepared, in conformity with the Uniform Standards of Professional Appraisal Practice of the Appraisal Foundation, as well as the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute.
- Stout Risius Ross, Inc. has not provided services related to the subject property of this report within the last three years.
- Appraisers are required to be licensed and are now regulated by the Michigan Department of Licensing and Regulatory Affairs. Kevin A. Kernen, MAI and Shaun B. Toupin are State Certified Appraisers under this act of the Michigan Legislature. The address of the Michigan Department of Licensing and Regulatory Affairs is: P.O. Box 30018, Lansing, MI 48909.
- Kevin A. Kernen, MAI has made a personal inspection of the subject proposed haul route. Shaun B. Toupin has not made a personal inspection of the proposed haul route.
- No one provided significant professional assistance to the persons signing this report.
- The reported analyses, opinions and conclusions were developed, and this report has been prepared, in conformity with the requirements of the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute.
- The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- This appraisal is not based on a requested minimum valuation, a specific valuation, or the approval of a loan.
- As of the date of this report, Kevin A. Kernen, MAI has completed the continuing education program for Designated Members of the Appraisal Institute.
- As of the date of this report, Shaun B. Toupin has completed the Standards and Ethics Education Requirements for Candidates of the Appraisal Institute.

Kevin A. Kernen, MAI

Michigan Certified General Appraiser

License #: 1201068490 Expiration Date: July 31, 2016 Shaun B. Toupin

Michigan Certified General Appraiser

License #: 1201005688 Expiration Date: July 31, 2016



Exhibit A

Assumptions and Limiting Conditions

A. Assumptions and Limiting Conditions

This appraisal report is based on the following general assumptions:

- This report is for the client to which it is addressed and is to be used by said client only for the purpose stated in the report. No reliance is to be placed on this report for any other purpose, nor shall it be published, distributed, or shown to other parties except to the party to whom the report is addressed.
- No responsibility is assumed for the legal description provided or for matters pertaining to legal or title considerations. Title to the subject is assumed to be good and marketable unless otherwise stated.
- The subject is appraised free and clear of all liens and encumbrances unless otherwise stated.
- Responsible ownership and competent property management are assumed.
- The information furnished by others is believed to be reliable. However, no warranty is given for its accuracy. We reserve the right to make appropriate revisions in the event of discovery of additional data.
- All engineering studies are assumed to be correct. The plot plans and illustrative material in this report are included only to help the reader visualize the subject.
- It is assumed that there are no hidden or unapparent conditions of the subject, subsoil, or structures that render it more or less valuable. No responsibility is assumed for such conditions or for obtaining the engineering studies that may be required to discover them.
- It is assumed that the subject is in full compliance with all applicable federal, state, and local environmental regulations and laws unless the lack of compliance is stated, described, and considered in the report.
- It is assumed that the subject conforms to all applicable zoning and use regulations and restrictions unless a nonconformity has been identified, described, and considered in the appraisal report.
- It is assumed that all required licenses, certificates of occupancy, consents, or other legislative or administrative authority from any local, state, or national government or private entity or organization have been or can be obtained or renewed for any use on which the value opinion contained in this report is based.
- It is assumed that the use of the land and improvements is confined within the boundaries or property lines of the subject described and that there is no encroachment or trespass unless noted in this report.
- Unless otherwise stated in this report, the existence of hazardous material, which may or may not be present on the subject, was not observed. We have no knowledge of the existence of such materials on or in the subject. However, we are not qualified to detect such substances. The presence of substances such as asbestos, urea-formaldehyde foam insulation, and other potentially hazardous materials may affect the value of the subject. The opinion of value is predicated on the assumption that there is no such material on or in the subject that would cause a loss in value. No responsibility is assumed for such conditions or for any expertise or engineering knowledge required to discover them. The client is urged to retain an expert in this field, if desired.
- The Americans with Disabilities Act ("ADA") became effective January 26, 1992. We have not made a specific compliance survey and analysis of the property to determine whether or not it conforms to the various detailed requirements of the ADA. It is possible that a compliance survey of the subject, together with a detailed analysis of the requirements of the ADA, could reveal that the subject is not in compliance with one or more of the requirements of the ADA. If so, this fact could have a negative effect upon the value of the subject. Since we have no direct evidence relating to this issue, possible non-compliance with the requirements of the ADA is not considered in our value opinion of the subject.



A. Assumptions and Limiting Conditions

- This report covers only the real property described herein. Unless specifically stated to the contrary, it does not include consideration of mineral rights or related right of entry, nor personal property or the removal thereof. Values reported herein are not intended to be valid in any other context, nor are any conclusions as to unit values applicable to any other property or utilization that are specifically identified herein.
- The conclusions stated herein, including values that are expressed in terms of the U.S. Dollar, apply only as of the valuation date and are based on prevailing physical and economic conditions and available information at that time. No representation is made as to the effect of subsequent events.

This appraisal report is based on the following general limiting conditions:

- Date(s) and definitions of value, together with other definitions and assumptions on which the analyses are based, are set forth in the appropriate sections of this report. These are to be considered part of the limiting conditions as if included here in their entirety.
- Any allocation of the total value presented in this report between the land and improvements applies only under the stated program of utilization. The separate values allocated to the land and buildings must not be used in conjunction with any other appraisal and are invalid if so used.
- Possession of this report, or a copy thereof, does not carry with it the right of publication. It may not be used for any purpose by any other person than the party to whom it is addressed without our prior written consent, and then only with proper written qualification and only in its entirety.
- We, by reason of this report, are not required to give further consultation or testimony or to be in attendance in court with reference to the subject unless arrangements have been previously made.
- This report has not been prepared for syndication purposes nor is it to be used for syndication purposes without our consent and then only with proper qualifications.
- Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraiser, or the firm with which the appraiser is connected) shall be disseminated to the public through advertising, public relations, news, sales, or other media without the prior written consent and approval of the appraiser.
- Any value opinions provided in this report apply to the entire property and any proration or division of the total into fractional interests will invalidate the value opinions, unless such proration or division of interests has been set forth in the report.
- If the subject is proposed, only preliminary plans and specifications were available for use in the preparation of this appraisal. If the plans and specifications change, we reserve the right to amend this appraisal.
- Any proposed improvements are assumed to have been completed unless otherwise stipulated; any construction is assumed to conform to the building plans referenced in the report.
- We assume that the reader or user of this report has been provided with copies of available building plans and all leases and amendments, if any, that encumber the subject.
- If no legal description or survey was furnished, we used other methods as described in the report to ascertain the physical dimensions and acreage of the subject. Should a survey prove this information to be inaccurate, it may be necessary for this appraisal to be adjusted.
- The forecasts, projections, or operating estimates contained herein are based on current market conditions, anticipated short-term supply and demand factors, and a continued stable economy. These forecasts are, therefore, subject to changing future economic conditions.



Exhibit B **Appraisal Definitions**

The following definition is taken from Financial Institutions Reform, Recovery and Enforcement Act ("FIRREA") Regulations, per final rule, 12 CFR Part 34, (Docket No. 90-16), Federal Register, Volume 56 Number 165, March 31, 1994, effective June 7, 1994, Rules & Regulations.

- Market Value: The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and passing of title from seller to buyer under conditions whereby:
 - 1. Buyer and seller are typically motivated;
 - 2. Both parties are well informed or well advised, and acting in what they consider their own best interests;
 - 3. A reasonable time is allowed for exposure in the open market;
 - 4. Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
 - 5. The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

The following definition is taken from Treas. Regs. §20.2031-1(b) and §25.2512-1; Rev. Rul. 59-60, 1959-1 C.B. 237:

■ <u>Fair Market Value</u>: The price at which a property would exchange between a willing buyer and a willing seller, when the former is not under any compulsion to buy, and the latter is not under any compulsion to sell, both having reasonable knowledge of the relevant facts.

The following definitions are taken from *The Dictionary of Real Property Appraisal*, *Fifth Edition (2010)*, published by the Appraisal Institute.

- Appraisal Report: A written report prepared under Standards Rule 2-2(a) or 8-2(a) of the Uniform Standards of Professional Appraisal Practice (2014-2015 ed.).
- <u>Cash-Equivalent Price</u>: The price of a property with above- or below-market financing expressed in terms of the price that would have been paid in an all-cash sale.
- Contract Rent: The actual rental income specified in a lease.
- Cost Approach: A set of procedures through which a value indication is derived for the fee simple interest in a property by estimating the current cost to construct a reproduction of (or replacement for) the existing structure, including an entrepreneurial incentive, deducting depreciation from the total cost, and adding the estimated land value. Adjustments may then be made to the indicated fee simple value of the subject property to reflect the value of the property interest being appraised.
- <u>Deferred Maintenance</u>: Needed repairs or replacement of items that should have taken place during the course of normal maintenance.
- <u>Direct Capitalization</u>: A method used to convert an estimate of a single year's income expectancy into an indication of value in one direct step, either by dividing the net income estimate by an appropriate capitalization rate or by multiplying the income estimate by an appropriate factor. Direct capitalization employs capitalization rates and multipliers extracted or developed from market data. Only a single year's income is used. Yield and value changes are implied but not identified.
- Discounted Cash Flow (DCF) Analysis: The procedure in which a discount rate is applied to a set of projected income streams and a reversion. The analyst specifies the quantity, variability, timing, and duration of the income streams and the quantity and timing of the reversion, and discounts each to its present value at a specified yield rate.
- Disposition Value: See Liquidation Value.



- Distress Sale: A sale involving a seller acting under duress.
- <u>External Obsolescence</u>: An element of depreciation; a diminution in value caused by negative externalities and generally incurable on the part of the owner, landlord, or tenant.
- Extraordinary Assumption: An assumption, directly related to a specific assignment, as of the effective date of the assignment results, which, if found to be false, could alter the appraiser's opinions or conclusions. Extraordinary assumptions presume as fact otherwise uncertain information about physical, legal, or economic characteristics of the subject property; or about conditions external to the property, such as market conditions or trends; or about the integrity of data used in an analysis. (USPAP, 2014-2015 ed.)
- <u>Fee Simple Estate</u>: Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat.
- <u>Functional Obsolescence</u>: The impairment of functional capacity of a property according to market tastes and standards.
- Going-Concern Value: (1) The market value of all the tangible and intangible assets of an established and operating business with an indefinite life, as if sold in aggregate; more accurately termed the market value of the going concern. (2) The value of an operating business enterprise. Goodwill may be separately measured but is an integral component of going-concern value when it exists and is recognizable.
- Gross Lease: A lease in which the landlord receives stipulated rent and is obligated to pay all of the property's operating and fixed expenses; also called full-service lease.
- Highest and Best Use: The reasonably probable and legal use of vacant land or an improved property that is physically possible, appropriately supported, financially feasible, and that results in the highest value. The four criteria the highest and best use must meet are legal permissibility, physical possibility, financial feasibility, and maximum productivity. Alternatively, the probable use of land or improved property—specific with respect to the user and timing of the use—that is adequately supported and results in the highest present value.
- <u>Hypothetical Condition</u>: A condition, directly related to a specific assignment, which is contrary to what is known by the appraiser to exist on the effective date of the assignment results, but is used for the purpose of analysis. Hypothetical conditions are contrary to known facts about physical, legal, or economic characteristics of the subject property; or about conditions external to the property, such as market conditions or trends; or about the integrity of data used in an analysis. (USPAP, 2014-2015 ed.)
- Income Capitalization Approach: A set of procedures through which an appraiser derives a value indication for an income-producing property by converting its anticipated benefits (cash flows and reversion) into property value. This conversion can be accomplished in two ways. One year's income expectancy can be capitalized at a market-derived capitalization rate or at a capitalization rate that reflects a specified income pattern, return on investment, and change in the value of the investment. Alternatively, the annual cash flows for the holding period and the reversion can be discounted at a specified yield rate.
- Insurable Value: A type of value for insurance purposes.
- <u>Leased Fee Interest</u>: A freehold (ownership interest) where the possessory interest has been granted to another party by creation of a contractual landlord-tenant relationship (i.e., a lease).
- Leasehold Interest: The tenant's possessory interest created by a lease.
- <u>Liquidation Value</u>: The most probable price that a specified interest in real property should bring under the following conditions:
 - 1. Consummation of a sale within a short time period.



- 2. The property is subjected to market conditions prevailing as of the date of valuation.
- 3. Both the buyer and seller are acting prudently and knowledgeably.
- 4. The seller is under extreme compulsion to sell.
- 5. The buyer is typically motivated.
- 6. Both parties are acting in what they consider to be their best interests.
- 7. A normal marketing effort is not possible due to the brief exposure time.
- 8. Payment will be made in cash in U.S. dollars or in terms of financial arrangements comparable thereto.
- 9. The price represents the normal consideration for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

This definition can be modified to provide for valuation with specified financing terms.

- Market Rent: The most probable rent that a property should bring in a competitive and open market reflecting all conditions and restrictions of the lease agreement, including permitted uses, use restrictions, expense obligations, term, concessions, renewal and purchase options, and tenant improvements (TIs).
- Personal Property: (1) Identifiable tangible objects that are considered by the general public as being "personal"—for example, furnishings, artwork, antiques, gems and jewelry, collectibles, machinery and equipment; all tangible property that is not classified as real estate. (USPAP, 2014-2015 ed.) (2) Consists of every kind of property that is not real property; movable without damage to itself or the real estate; subdivided into tangible and intangible.
- <u>Physical Deterioration</u>: The wear and tear that begins when a building is completed and placed into service.
- Real Property: The interests, benefits, and rights inherent in the ownership of real estate. (USPAP, 2014-2015 ed.)
- Real Property (as listed in the IVS Glossary): All the rights, interests, and benefits related to the ownership of real estate. Real property is a legal concept distinct from real estate, which is a physical asset. There may also be potential limitations upon ownership rights to real property.
- Restricted Appraisal Report: A written report prepared under Standards Rule 2-2(b) or 8-2(b) of the Uniform Standards of Professional Appraisal Practice (2014-2015 ed.).
- Sales Comparison Approach: The process of deriving a value indication for the subject property by comparing market information for similar properties with the property being appraised, identifying appropriate units of comparison, and making qualitative comparisons with or quantitative adjustments to the sale prices (or unit prices, as appropriate) of the comparable properties based on relevant, market-derived elements of comparison.
- Sales Comparison Approach (as listed in the IVS Glossary): A comparative approach to value that considers the sales of similar or substitute properties and related market data and establishes a value estimate by processes involving comparison. In general, a property being valued (a subject property) is compared with sales of similar properties that have been transacted in the open market. Listings and offerings may also be considered. A general way of estimating a value indication for personal property or an ownership interest in personal property, using one or more methods that compare the subject to similar properties or to ownership interests in similar properties. This approach to the valuation of personal property is dependent upon the Valuer's market knowledge and experience as well as recorded data on comparable items.
- Triple Net Lease (listed in dictionary as net net net lease): A lease in which the tenant assumes all expenses (fixed and variable) of operating a property except that the landlord is responsible for



- structural maintenance, building reserves, and management. Also called NNN, triple net lease, or fully net lease.
- Vacancy and Collection Loss: A deduction from potential gross income (PGI) made to reflect income reductions due to vacancies, tenant turnover, and nonpayment of rent; also called vacancy and credit loss or vacancy and contingency loss. Often vacancy and collection loss is expressed as a percentage of potential gross income and should reflect the competitive market. Its treatment can differ according to the interest being appraised, property type, capitalization method, and whether the property is at stabilized occupancy.

Exhibit C Sale Price Analysis

Sale Price Analysis

For statistics relating to the sales pricing analysis, we identified control groups by searching municipalities for residential developments adjacent to truck haul routes with traffic from active mining facilities or backing to truck route roads. We identified four such residential development properties in the Charter Township of Washington, Michigan; Pittsfield Charter Township, Michigan; Ada Township, Michigan; and Macomb Township, Michigan. Further, we identified one control group in the Charter Township of Oxford, Michigan that is surrounded to the north and east by an existing active mine. The control groups were defined as the residential properties within these residential developments and categorized as either backing to truck routes/backing to mine or interior lots.

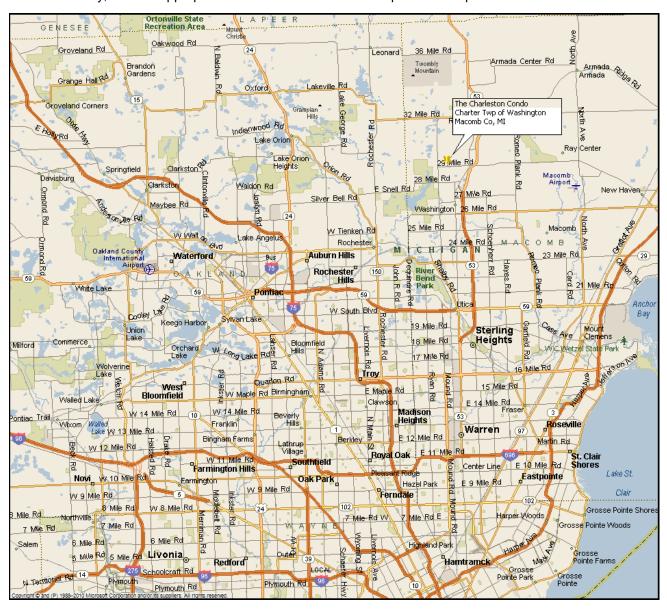
To the best of our ability, we chose control groups and the residential properties within those control groups that did not, to our knowledge, have any other unusual external factors that would affect the control group. Our goal was to determine whether there has been an impact in value as a result of the proximity to the truck haul routes or mining facilities. By comparing the locations of the residential properties within the control groups, we could attempt to isolate a cause for any changes in value potentially caused to the properties located along a truck haul route or in close proximity to the active mining facility. Further, we chose properties to use in the analysis with as similar attributes as possible; comparing ranch homes backing to truck haul routes to ranch homes on interior lots, 2 story home to 2 story homes, etc. Consideration is given to the control groups for properties with above or below typical amenities such as walk-out basement (W/O), daylite basements, three car garages, etc. Although these properties are not excluded from the analysis, it does account for the wider spread of price differences. The analysis of each control group varies slightly from each other depending on available, reliable information.

In the following pages we will present the five control groups each with applicable maps, analysis tables, and a summary table.

Control Group 1 - The Charleston Condominium - Charter Township of Washington, Macomb County, Michigan

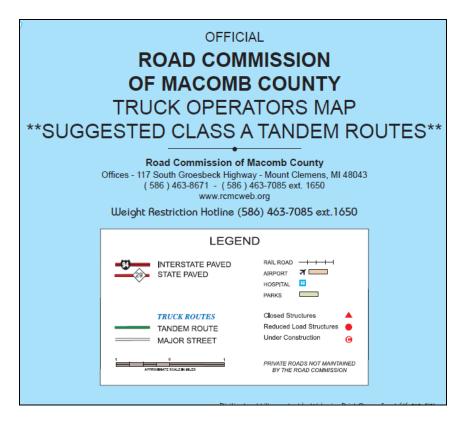
Control Group 1 is a condominium development located at the northwest corner of 29 Mile Road and Strafford Boulevard. According to the Road Commission of Macomb County Truck Operators Map, 29 Mile Road, where the development is located, is a tandem route truck route. 29 Mile Road has historically been a truck haul route for at least three active mines located to the west and northwest of the condominium development.

Following are maps showing the overall location of the control group, an aerial Google image of the community showing the location of the control group and mining facilities, a GIS image of the control group from the County, and the appropriate sections of the local truck operator's map.











Construction of the duplex units began in 2002 with sales beginning in 2003 and ending mid-year 2005. The development consists of 66 units, eight of which back to 29 Mile Road. Eight units of the development back to high-tension wires. These units have been excluded from the study as it is undetermined if those units could be affected by their location. The sale of improved units from developer/builder to end-user are studied in this analysis.

The following tables outline the sale pricing data used in the analysis and a summary table showing the average and median sale prices per square foot for the condominium units.

The Charleston Condominiums - 2004 Sales The Charter Township of Washington, Macomb County, Michigan										
Parcel Number	Address	Location	Year Built	Style	SF	Bed	Bath	Sale Date	Price	Price/S
24-04-16-472-029	6964 W Charleston	Truck Route	2004	Ranch	1,554	2	2.5	7/29/2004	\$244,428	\$157
24-04-16-472-027	6932 W Charleston	Truck Route	2004	Ranch	1,554	2	2.0	7/14/2004	\$232,410	\$150
24-04-16-472-030	6980 W Charleston	Truck Route	2004	Ranch	1,510	2	2.0	7/14/2004	\$241,144	\$160
									Count	3
									Average	\$156
									Median	\$157
24-04-16-472-060	63155 E Charleston	Interior	2004	Ranch	1,554	2	2.0	12/14/2004	\$245,830	\$158
24-04-16-472-063	63203 E Charleston	Interior	2004	Ranch	1,510	2	2.0	12/4/2004	\$223,921	\$148
24-04-16-472-062	63187 E Charleston	Interior	2004	Ranch	1,554	2	2.0	12/3/2004	\$236,945	\$152
24-04-16-472-043	63283 E Charleston	Interior	2002	Ranch	1,510	2	2.0	10/15/2004	\$266,900	\$177
24-04-16-472-065	63235 E Charleston	Interior	2004	Ranch	1,542	2	2.0	10/15/2004	\$232,910	\$151
24-04-16-472-056	63172 W Charleston	Interior	2004	Ranch	1,554	2	2.0	9/8/2004	\$230,790	\$149
24-04-16-472-058	63156 W Charleston	Interior	2003	Ranch	1,510	2	2.0	9/3/2004	\$267,004	\$177
24-04-16-472-057	63156 W Charleston	Interior	2004	Ranch	1,554	2	2.0	9/2/2004	\$224,975	\$145
24-04-16-472-053	63220 W Charleston	Interior	2004	Ranch	1,510	2	2.5	8/12/2004	\$221,978	\$147
24-04-16-472-052	63236 W Charleston	Interior	2004	Ranch	1,554	2	2.0	8/10/2004	\$259,140	\$167
24-04-16-472-025	63143 W Charleston	Interior	2004	Ranch	1,554	2	2.0	7/19/2004	\$254,212	\$164
24-04-16-472-045	63315 E Charleston	Interior	2002	Ranch	1,510	2	2.0	6/25/2004	\$216,250	\$143
24-04-16-472-026	63127 W Charleston	Interior	2004	Ranch	1,510	2	2.0	6/16/2004	\$246,350	\$163
24-04-16-472-024	63159 W Charleston	Interior	2004	Ranch	1,510	2	2.0	6/9/2004	\$239,595	\$159
24-04-16-472-047	63332 W Charleston	Interior	2003	Ranch	1,510	2	2.0	6/5/2004	\$221,005	\$146
24-04-16-472-021	63207 W Charleston	Interior	2004	Ranch	1,554	2	2.0	5/18/2004	\$244,641	\$157
24-04-16-472-048	63316 W Charleston	Interior	2003	Ranch	1,554	2	2.0	4/30/2004	\$223,980	\$144
24-04-16-472-046	63331 E Charleston	Interior	2002	Ranch	1,554	2	2.0	3/24/2004	\$221,900	\$143
									Count	18
									Average	\$155
									Median	\$152

The Charleston Condominiums - 2004 Sales The Charter Township of Washington, Macomb County, Michigan											
Parcel Number	Address	Location	Year Built	Style	SF	Bed	Bath	Sale Date	Price	Price/S	
24-04-16-472-032	7012 E Charleston	Truck Route	2004	1.5 Story	1,810	3	2.5	12/20/2004	\$243,555	\$135	
24-04-16-472-028	6948 W Charleston	Truck Route	2004	1.5 Story	1,810	3	2.5	7/1/2004	\$256,035	\$141	
24-04-16-472-031	6996 E Charleston	Truck Route	2004	1.5 Story	1,854	3	2.5	1/7/2004	\$273,780	\$148	
									Count Average Median	3 \$141 \$141	
24-04-16-472-059	63140 W Charleston	Interior	2004	1.5 Story	1,854	3	2.5	12/21/2004	\$239,735	\$129	
24-04-16-472-061	63171 E Charleston	Interior	2004	1.5 Story	1,810	3	2.5	12/10/2004	\$248,560	\$137	
24-04-16-472-066	63251 E Charleston	Interior	2004	1.5 Story	1,854	3	2.0	11/9/2004	\$252,612	\$136	
24-04-16-472-064	63219 E Charleston	Interior	2004	1.5 Story	1,854	3	2.5	11/3/2004	\$252,355	\$136	
24-04-16-472-044	63299 E Charleston	Interior	2002	1.5 Story	1,854	3	2.5	9/30/2004	\$267,900	\$144	
24-04-16-472-054	63204 W Charleston	Interior	2004	1.5 Story	1,854	3	2.5	8/18/2004	\$247,092	\$133	
24-04-16-472-051	63252 W Charleston	Interior	2004	1.5 Story	1,810	3	2.5	8/5/2004	\$259,738	\$144	
24-04-16-472-023	63175 W Charleston	Interior	2004	1.5 Story	1,854	3	2.5	6/4/2004	\$265,641	\$143	
24-04-16-472-022	63191 W Charleston	Interior	2004	1.5 Story	1,810	3	2.5	5/26/2004	\$256,845	\$142	
24-04-16-472-020	63223 W Charleston	Interior	2004	1.5 Story	1,810	3	2.5	5/14/2004	\$253,010	\$140	
24-04-16-472-019	63239 W Charleston	Interior	2003	1.5 Story	1,854	3	2.5	5/4/2004	\$249,420	\$135	
									Count	11	
									Average	\$138	
									Median	\$137	

Parcel Number	Address	Location	Year Built	Style	SF	Bed	Bath	Sale Date	Price	Price/SI
24-04-16-472-033	7028 E Charleston	Truck Route	2004	1.5 Story	1,854	3	2.5	1/3/2005	\$266,348	\$144
24-04-16-472-034	7044 E Charleston	Truck Route	2004	1.5 Story	1,810	2	2.5	1/13/2005	\$259,321	\$143
									Count	2
									Average	\$143
									Median	\$143
24-04-16-472-041	63224 E Charleston	Interior	2004	1.5 Story	1,854	3	2.5	2/15/2005	\$254,515	\$137
24-04-16-472-037	63160 E Charleston	Interior	2004	1.5 Story	1,854	3	2.5	2/11/2005	\$263,205	\$142
24-04-16-472-039	63192 E Charleston	Interior	2004	1.5 Story	1,854	3	2.5	2/11/2005	\$257,820	\$139
24-04-16-472-035	63128 E Charleston	Interior	2004	1.5 Story	1,820	3	2.5	1/17/2005	\$248,310	\$136
24-04-16-472-055	63188 W Charleston	Interior	2004	1.5 Story	1,810	3	2.5	7/15/2005	\$242,000	\$134
24-04-16-472-042	63240 E Charleston	Interior	2004	1.5 Story	1,810	3	2.5	3/24/2005	\$251,705	\$139
									Count	6
									Average	\$138
									Median	\$138

Control Group 1 Summary The Charleston Condominium Charter Township of Washington, Macomb County, Michigan								
Style	Location	# of Sample Properties	Average \$/SF	Median \$/SF				
	2004 Sales							
1 Ranch	Backing to Truck Route		\$156	\$157				
2 Ranch	Interior	18	155	152				
3 1.5 Story	Backing to Truck Route	3	141	141				
4 1.5 Story	Interior	11	138	137				
	2005 Sales							
5 1.5 Story	Backing to Truck Route		143	143				
6 1.5 Story	Interior	6	138	138				

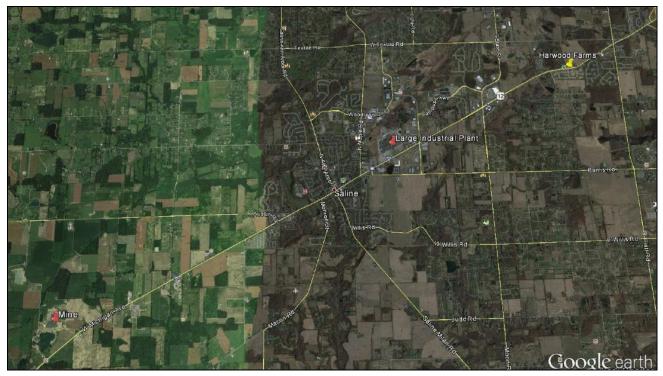
As can be seen in each style type and year, the units backing to truck haul routes have obtained a slightly higher price per square foot than the interior lots.

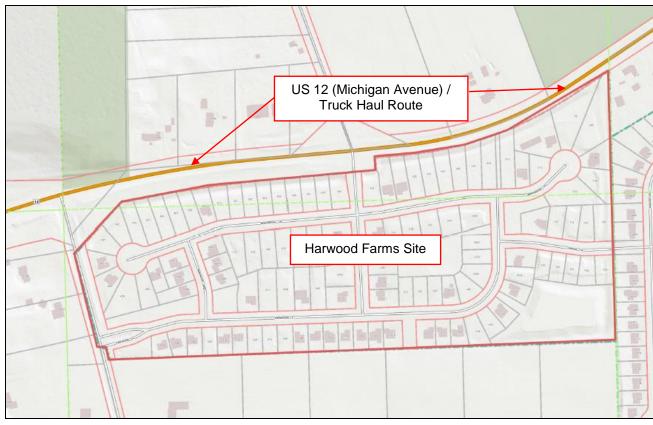
Control Group 2 - Harwood Farms – Pittsfield Charter Township, Washtenaw County, Michigan

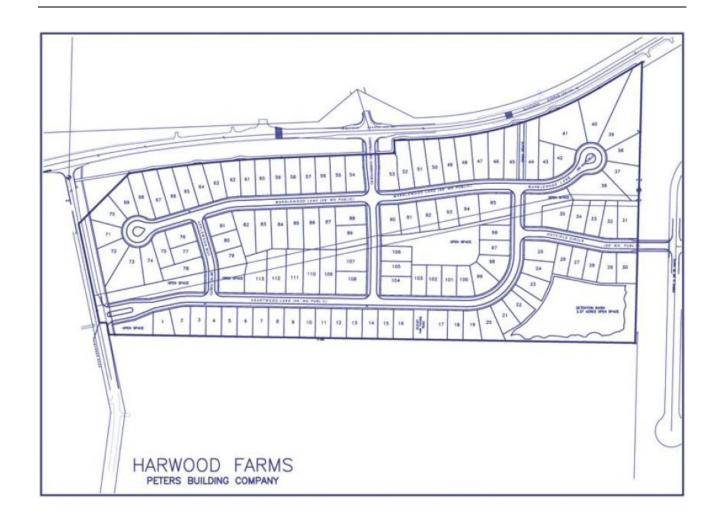
Control Group 2 is a residential development located south of US 12 (Michigan Avenue) and west of Platt Road. According to Michigan Department of Transportation (MDOT) and the National Functional Classification (NFC) for Washtenaw County, US 12, where the development is located, is rated as an Other Principal Arterial road. The Truck Operator's Map Washtenaw County Michigan rates US 12 as a State Highways road. US 12 has historically and continues to be a truck haul route servicing the city of Saline to the southwest and the city of Ypsilanti to the northeast with easy access to US-23 and I-94. US 12 services large industrial plants and other manufacturing facilities which demand trucking services. Further, to the southwest of the development is an active mine.

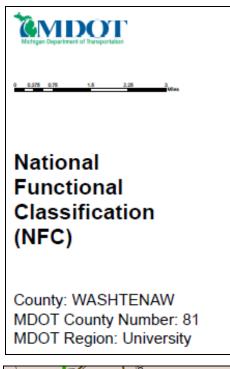
Following are maps showing the overall location of the control group, an aerial Google image of the community showing the location of the control group, industrial uses and mining facility, a GIS image of the control group from the County, a marketing site map, and the appropriate sections of the local truck operator's map.

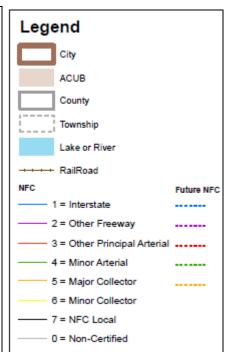


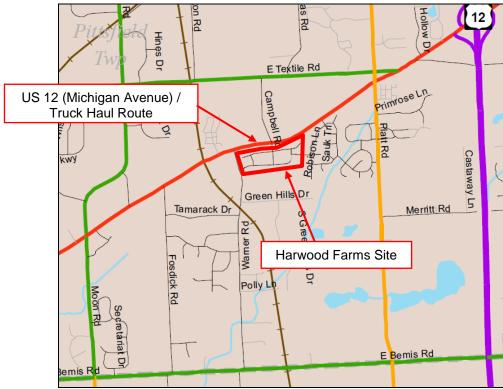


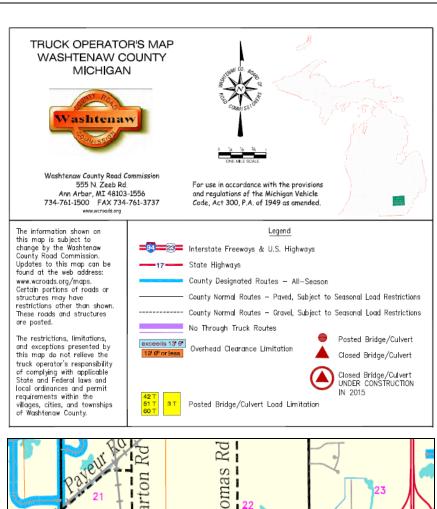














Construction of the residential development began in 2005 with sales beginning in 2006. Construction stalled in 2007 and 2008 with recent sales activity gaining momentum in 2014 and 2015. The development consists of 113 lots, 30 of which back to US 12. Several of the lots of the development back to ponds, semi-busy road, or open spaces. These lots have been excluded from the study as it is undetermined if those lots could be affected by location. The sales of vacant lots as and the sale of completed homes (improved lots) from developer/builder to end-user are studied in this analysis.

The following tables outline the sale pricing data used in the analysis and a summary table showing the average and median sales price per lot and the average and median sale prices per square foot for the improved lot sales.

Harwood Farms - Vacant Lot Sales Years 2006 through 2007
Pittsfield Charter Township, Washtenaw County, Michigan

Address	Parcel Number	Location	Sale Date	Sale Pric
609 Marblewood Ln	L -12-27-305-052	Backing to Truck Route	7/31/2007	\$88,500
509 Marblewood Ln	L -12-27-305-063	Backing to Truck Route	12/15/2006	\$68,000
617 Marblewood Ln	L -12-27-305-051	Backing to Truck Route	7/28/2006	\$88,500
733 Marblewood Ln	L -12-27-305-041	Backing to Truck Route	6/27/2006	\$88,500
			Count	4
			Average	\$83,375
			Median	\$88,500
6489 Applewood Way	L -12-27-305-079	Interior	9/12/2007	\$88,500
519 Heartwood Ln	L -12-27-305-113	Interior	1/25/2007	\$88,50
6466 Campbell Rd	L -12-27-305-088	Interior	12/8/2006	\$88,500
6477 Applewood Way	L -12-27-305-080	Interior	11/3/2006	\$88,500
6465 Applewood Way	L -12-27-305-081	Interior	8/18/2006	\$88,500
6525 Heartwood Ln	L -12-27-305-025	Interior	7/20/2006	\$88,500
6517 Campbell Rd	L -12-27-305-104	Interior	6/19/2006	\$88,500
6484 Applewood Way	L -12-27-305-077	Interior	6/13/2006	\$88,500
555 Heartwood Ln	L -12-27-305-110	Interior	6/7/2006	\$88,500
6512 Campbell Rd	L -12-27-305-108	Interior	5/25/2006	\$88,500
448 Marblewood Ln	L -12-27-305-075	Interior	4/28/2006	\$88,500
6472 Applewood Way	L -12-27-305-076	Interior	4/20/2006	\$88,500
			Count	12
			Average	\$88,500
			Median	\$88,500

Harwood Farms - Vacant Lot Sales Years 2013 through Current 2015 Pittsfield Charter Township, Washtenaw County, Michigan

Address	Parcel Number	Location	Sale Date	Sale Price
649 Marblewood Ln 539 Marblewood Ln	L -12-27-305-047 L -12-27-305-058	Backing to Truck Route Backing to Truck Route	6/17/2015 4/6/2015	\$60,000 \$60,000
			Count Average Median	2 \$60,000 \$60,000
730 Marblewood Ln 534 Marblewood Ln	L -12-27-305-036 L -12-27-305-084	Interior Interior	5/22/2015 8/28/2013	\$60,000 \$60,000
			Count Average Median	2 \$60,000 \$60,000

Harwood Farms - Improved Sales Year	2014 Through Current 2015
Pittsfield Charter Township, Washte	enaw County, Michigan

459 Marblewood Ln	er Location Sale Date Sale Price Year Built Style Ame	enities \$/
T41 Marblewood Ln L -12-27-305-040 Backing to Truck Route 2/4/2015 \$319,021 2014 Ranch 625 Marblewood Ln L -12-27-305-050 Backing to Truck Route 12/18/2014 \$301,150 2014 Ranch 3 Car G 427 Marblewood Ln L -12-27-305-070 Backing to Truck Route 11/25/2014 \$264,691 2014 Ranch 3 Car G Count Average Median 548 Marblewood Ln L -12-27-305-086 Interior 4/9/2015 \$333,944 2014 Ranch 626 Marblewood Ln L -12-27-305-083 Interior 2/6/2015 \$339,641 2014 Ranch 642 Marblewood Ln L -12-27-305-085 Interior 1/14/2015 \$295,191 2014 Ranch 643 Heartwood Ln L -12-27-305-111 Interior 9/16/2014 \$287,981 2014 Ranch 651 Heartwood Ln L -12-27-305-112 Interior 6/24/2014 \$275,235 2014 Ranch 631 Heartwood Ln L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch 6739 Hatfield Cir L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch 6739 Hatfield Cir L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch 6739 Hatfield Cir L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch 6739 Hatfield Cir L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch 6739 Hatfield Cir L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch 6739 Hatfield Cir L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch 6739 Hatfield Cir L -12-27-305-032 Interior 6/13/2014 \$246,311	66 Backing to Truck Route 5/29/2015 \$231,421 2014 Ranch	\$1
625 Marblewood Ln L -12-27-305-050 Backing to Truck Route 12/18/2014 \$301,150 2014 Ranch 3 Car G 427 Marblewood Ln L -12-27-305-070 Backing to Truck Route 11/25/2014 \$264,691 2014 Ranch 3 Car G Count Average Median 548 Marblewood Ln L -12-27-305-086 Interior 4/9/2015 \$333,944 2014 Ranch 526 Marblewood Ln L -12-27-305-083 Interior 2/6/2015 \$339,641 2014 Ranch 542 Marblewood Ln L -12-27-305-085 Interior 1/14/2015 \$295,191 2014 Ranch 543 Heartwood Ln L -12-27-305-111 Interior 9/16/2014 \$287,981 2014 Ranch 531 Heartwood Ln L -12-27-305-112 Interior 6/24/2014 \$275,235 2014 Ranch 531 Heartwood Ln L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch 539 Hatfield Cir L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch	57 Backing to Truck Route 4/23/2015 \$283,202 2014 Ranch	\$1
27 Marblewood Ln L -12-27-305-070 Backing to Truck Route 11/25/2014 \$264,691 2014 Ranch 3 Car G Count Average Median 548 Marblewood Ln L -12-27-305-086 Interior 4/9/2015 \$333,944 2014 Ranch 526 Marblewood Ln L -12-27-305-083 Interior 2/6/2015 \$339,641 2014 Ranch 542 Marblewood Ln L -12-27-305-085 Interior 1/14/2015 \$295,191 2014 Ranch 543 Heartwood Ln L -12-27-305-111 Interior 9/16/2014 \$287,981 2014 Ranch 531 Heartwood Ln L -12-27-305-112 Interior 6/24/2014 \$275,235 2014 Ranch 531 Heartwood Ln L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch 549 Hatfield Cir L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch	40 Backing to Truck Route 2/4/2015 \$319,021 2014 Ranch	\$1
Count Average Median 548 Marblewood Ln L -12-27-305-086 Interior 4/9/2015 \$333,944 2014 Ranch 526 Marblewood Ln L -12-27-305-083 Interior 2/6/2015 \$339,641 2014 Ranch 542 Marblewood Ln L -12-27-305-085 Interior 1/14/2015 \$295,191 2014 Ranch 543 Heartwood Ln L -12-27-305-111 Interior 9/16/2014 \$287,981 2014 Ranch 531 Heartwood Ln L -12-27-305-112 Interior 6/24/2014 \$275,235 2014 Ranch 739 Hatfield Cir L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch	50 Backing to Truck Route 12/18/2014 \$301,150 2014 Ranch 3 C	ar Gar \$1
Averag Median 548 Marblewood Ln L -12-27-305-086 Interior 4/9/2015 \$333,944 2014 Ranch 526 Marblewood Ln L -12-27-305-083 Interior 2/6/2015 \$339,641 2014 Ranch 542 Marblewood Ln L -12-27-305-085 Interior 1/14/2015 \$295,191 2014 Ranch 543 Heartwood Ln L -12-27-305-111 Interior 9/16/2014 \$287,981 2014 Ranch 531 Heartwood Ln L -12-27-305-112 Interior 6/24/2014 \$275,235 2014 Ranch 539 Hatfield Cir L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch	70 Backing to Truck Route 11/25/2014 \$264,691 2014 Ranch 3 C	ar Gar\$1
Median Median	C	ount 5
548 Marblewood Ln L -12-27-305-086 Interior 4/9/2015 \$333,944 2014 Ranch 526 Marblewood Ln L -12-27-305-083 Interior 2/6/2015 \$339,641 2014 Ranch 542 Marblewood Ln L -12-27-305-085 Interior 1/14/2015 \$295,191 2014 Ranch 543 Heartwood Ln L -12-27-305-111 Interior 9/16/2014 \$287,981 2014 Ranch 531 Heartwood Ln L -12-27-305-112 Interior 6/24/2014 \$275,235 2014 Ranch 739 Hatfield Cir L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch	Av	erage \$1
526 Marblewood Ln L -12-27-305-083 Interior 2/6/2015 \$339,641 2014 Ranch 542 Marblewood Ln L -12-27-305-085 Interior 1/14/2015 \$295,191 2014 Ranch 543 Heartwood Ln L -12-27-305-111 Interior 9/16/2014 \$287,981 2014 Ranch 531 Heartwood Ln L -12-27-305-112 Interior 6/24/2014 \$275,235 2014 Ranch 739 Hatfield Cir L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch	Me	edian \$1
526 Marblewood Ln L -12-27-305-083 Interior 2/6/2015 \$339,641 2014 Ranch 542 Marblewood Ln L -12-27-305-085 Interior 1/14/2015 \$295,191 2014 Ranch 543 Heartwood Ln L -12-27-305-111 Interior 9/16/2014 \$287,981 2014 Ranch 531 Heartwood Ln L -12-27-305-112 Interior 6/24/2014 \$275,235 2014 Ranch 739 Hatfield Cir L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch	R6 Interior 4/9/2015 \$333,944 2014 Pageb	\$1
542 Marblewood Ln L -12-27-305-085 Interior 1/14/2015 \$295,191 2014 Ranch 543 Heartwood Ln L -12-27-305-111 Interior 9/16/2014 \$287,981 2014 Ranch 531 Heartwood Ln L -12-27-305-112 Interior 6/24/2014 \$275,235 2014 Ranch 739 Hatfield Cir L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch	The state of the s	\$1 \$1
543 Heartwood Ln L -12-27-305-111 Interior 9/16/2014 \$287,981 2014 Ranch 531 Heartwood Ln L -12-27-305-112 Interior 6/24/2014 \$275,235 2014 Ranch 739 Hatfield Cir L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch	interior and interior and interior	\$1 \$1
531 Heartwood Ln L -12-27-305-112 Interior 6/24/2014 \$275,235 2014 Ranch 739 Hatfield Cir L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch	interior and a second a second and a second	\$1
739 Hatfield Cir L -12-27-305-032 Interior 6/13/2014 \$246,311 2014 Ranch	The state of the s	\$1
		\$1
Count	C	ount 6
Averag	Av	erage \$1

Address	Parcel Number	Location	Sale Date	Sale Price	Year Built	Style	Amenities	\$/SI
451 Marblewood Ln	L -12-27-305-067	Backing to Truck Route	12/24/2014	\$306,137	2014	2 Story		\$15
							Count	1
							Average	\$15
							Median	\$15
556 Marblewood Ln	L -12-27-305-087	Interior	6/25/2015	\$350,825	2014	2 Story		\$13
6480 Campbell Rd	L -12-27-305-089	Interior	6/17/2015	\$290,900	2014	2 Story		\$13
18 Marblewood Ln	L -12-27-305-082	Interior	7/7/2014	\$308,157	2014	2 Story		\$15
'31 Hatfield Cir	L -12-27-305-033	Interior	4/28/2014	\$258,073	2013	2 Story		\$12
'49 Marblewood Ln	L -12-27-305-039	Interior	4/10/2014	\$297,906	2013	2 Story		\$13
663 Heartwood Ln	L -12-27-305-109	Interior	3/6/2014	\$285,114	2013	2 Story		\$13
							Count	5
							Average	\$13

Pi	Control Group 2 Summary Harwood Farms Pittsfield Charter Township, Washtenaw County, Michigan									
	Vacant	Lot Sales								
Style	Location	# of Sample Properties	Average Price	Median Price						
	Years 2006 - 2007									
1 Vacant Lot	Backing to Truck Route		\$83,375	\$88,500						
2 Vacant Lot	Interior	12	88.500	88,500						
Z vacant Lot	Interior	12	00,000	00,000						
Y	ears 2013 - Current 2015									
3 Vacant Lot	Backing to Truck Route	2	60,000	60,000						
4 Vacant Lot	Interior	2	60,000	60,000						
	Improved Build	er/Developer Sales								
		# of Sample	Average							
Style	Location	Properties	\$/SF	Median \$/SF						
Ye	ears 2014 - Current 2015									
5 Ranch	Backing to Truck Route	 5	\$167	\$166						
6 Ranch	Interior	6	162	161						
7 2 Story	Backing to Truck Route	1	150	150						
8 2 Story	Interior	5	135	135						
Source: Pittsfie	ld Charter Township BS&A Assessing Da	ata.								

As can be seen, the pricing is consistant for vacant lots backing to truck haul routes with interior lots. Further, the improved sales backing to truck haul routes have obtained a slightly higher price per square foot, on average and median, than the interior lots.

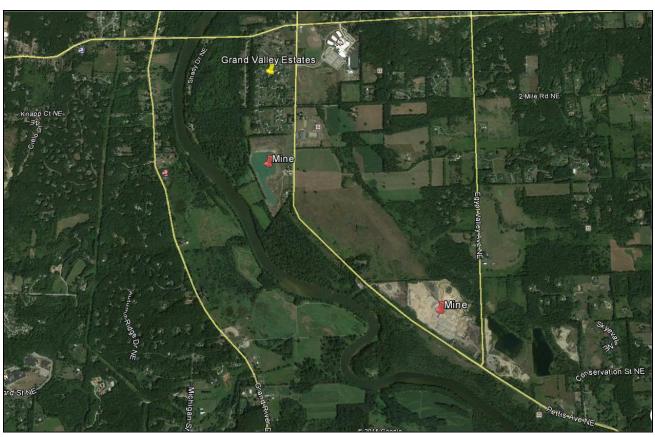


Control Group 3 - Grand Valley Estates, Ada Township, Kent County, Michigan

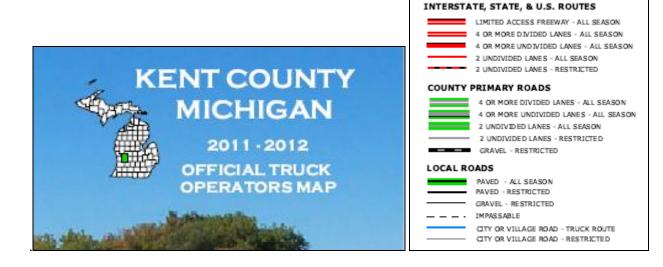
Control Group 3 is a residential development located southwest of Knapp Street NE and Pettis Avenue NE. According to the Truck Operator's Map Kent County Michigan, Knapp Street NE and Pettis Avenue NE, which run along the northern and eastern borders of the development, are described as a two undivided lanes – all season roads. These roads have historically and continue to be truck haul routes servicing two mining facilities; one is located to the southeast with ongoing mining activity and the second is located contiguous to the south of the subject having had a limited mining life.

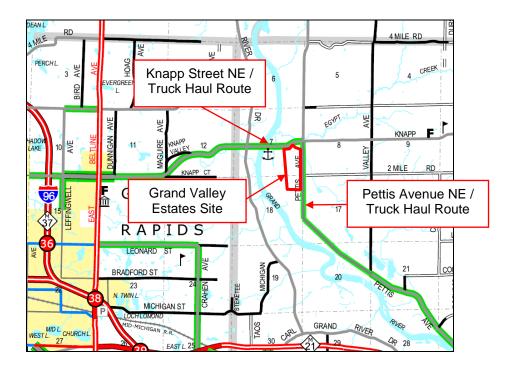
On the following pages are maps showing the overall location of the control group, an aerial Google image of the community showing the location of the control group and mining facilities, a GIS image of the control group from the County, and the appropriate sections of the local truck operator's map.











Plats for the residential development are recorded in 1997 and 1992 with an amended plat dated in 1999. Sites within this development back to Pettis Avenue NE and side Knapp Street NE. The resale of improved lots in this development were studied to analyze market value differences between interior lots as compared to lots backing active truck haul routes.

The following tables outline the sale pricing data from comparable homes from similar time periods used in the analysis and a summary table showing the average and median sale prices per square foot for the resale of improved properties.

Grand Valley Estates - Improved Sales 2003 Ada Township, Kent County, Michigan										
Number	Street Name	Dir	Style	SF	Location	Amenities	Year Built	Sale Date	Sale Price	Price/SF
2302	Grand Valley	NE	2 Story	2,660	Backs to Truck Route	DayLite, 3 Car Gar	2002	10/5/2003	\$360,000	\$135
									Count Average Median	1 \$135 \$135
2228 1995	Knollpoint Wellpoint Ct	NE NE	2 Story 2 Story	2,458 2,724	Interior Interior	DayLite W/O, 3 Car Gar	1995 1998	7/10/2003 5/23/2003	\$339,500 \$390,000	\$138 \$143
									Count Average Median	2 \$141 \$141

	Grand Valley Estates - Improved Sales 2004 Ada Township, Kent County, Michigan										
Number	Street Name	Dir	Style	SF	Location	Amenities	Year Built	Sale Date	Sale Price	Price/SF	
2391 2130	Grand Valley Grand Valley	NE NE	1.5 Story 1.5 Story	2,600 2,200	Sides to Truck Route Backs to Truck Route	DayLite, 3 Car Gar W/O, 3 Car Gar	2004 1995	11/19/2004 8/11/2004	\$399,900 \$342,500	\$154 \$156	
									Count Average Median	2 \$155 \$155	
2120	Knollpoint	NE	1.5 Story	2,554	Interior	W/O, 3 Car Gar	1994	6/4/2004	\$380,000	\$149	
									Count Average Median	1 \$149 \$149	

Grand Valley Estates - Improved Sales 2006 Ada Township, Kent County, Michigan										
Number	Street Name	Dir	Style	SF	Location	Amenities	Year Built	Sale Date	Sale Price	Price/SF
2391	Grand Valley	NE	1.5 Story	2,550	Sides to Truck Route	DayLite, 3 Car Gar	2004	6/8/2006	\$425,000	\$167
									Count Average Median	1 \$167 \$167
1971	Wellpoint Ct	NE	1.5 Story	2,851	Interior	W/O, 3 Car Gar	2003	6/28/2006	\$340,000	\$119
									Count Average Median	1 \$119 \$119

	Grand Valley Estates - Improved Sales 2008 Ada Township, Kent County, Michigan													
Number	Street Name	Dir	Style	SF	Location	Amenities	Year Built	Sale Date	Sale Price	Price/SF				
5585	Pettis	NE	2 Story	2,178	Backs to Truck Route	None	1994	6/16/2008	\$268,900	\$123				
									Count Average Median	1 \$123 \$123				
2261	Grand Valley	NE	2 Story	2,700	Interior	DayLite, 3 Car Gar	1998	4/4/2008	\$341,000	\$126				
									Count Average Median	1 \$126 \$126				

	Grand Valley Estates - Improved Sales 2012-2013 Ada Township, Kent County, Michigan													
Number	Street Name	Dir	Style	SF	Location	Amenities	Year Built	Sale Date	Sale Price	Price/SF				
2320	Grand Valley	NE	Ranch	2,438	Backs to Truck Route	W/O, 3 Car Gar	1996	4/27/2012	\$365,000	\$150				
									Count Average Median	1 \$150 \$150				
2233 2357	Knollpoint Grand Valley	NE NE	Ranch Ranch	2,485 2,356	Interior Interior	W/O, 3 Car Gar W/O, 3 Car Gar	1996 1996	8/12/2013 7/29/2013	\$370,000 \$368,000	\$149 \$156				
									Count Average Median	2 \$153 \$153				

	Control Group 3 Grand Valley Ada Township, Kent C	Estates	an	
	γ,			
Style	Location	# of Sample Properties	Average \$/SF	Median \$/SF
	2003 Sales			
1 2 Story	Backing to Truck Route	- 1	\$135	\$135
2 2 Story	Interior	2	141	141
	2004 Sales			
3 1.5 Story	Backing/Siding to Truck Route	2	155	155
4 1.5 Story	Interior	1	149	149
	2006 Sales			
5 1.5 Story	Siding to Truck Route	- 1	167	167
6 1.5 Story	Interior	1	119	119
	2008 Sales			
7 2 Story	Backing to Truck Route	- 1	123	123
8 2 Story	Interior	1	126	126
	2012-2013 Sales			
9 Ranch	Backing to Truck Route	1	150	150
10 Ranch	Interior	2	153	153
Source: SWM	RIC Flexmls Web / Grand Rapids Association	o of Realtors.		

It is noticeable that there is not an obvious impact of site location backing to or siding a truck haul route as compared to an interior lot.

Due to the limited number of sales in each of the above groupings, an additional look was taken at comparable home sales over the entire time period to isolate if there is an adverse effect on values reflected in the site location within the development. The following tables outline the sale pricing data used in the analysis showing the average and median sale prices per square foot for sales and resale of improved properties trended to current pricing. The trending allows for additional sales to be utilized providing a larger pool of data.

	Grand Valley Estates - Improved Ranch Sales Ada Township, Kent County, Michigan														
	Current Date Annual Market Conditions Adjustment														
Number	Street Name	Dir	Style	SF	Location	Amenities	Year Built	Sale Date	Sale Price	Price/SF	Years to Current	Total Adjustment Applied	Adjusted to Current Price		
2320 2194	Grand Valley Grand Valley	NE NE	Ranch Ranch	2,438 1,850	Backs to Truck Route Backs to Truck Route	W/O, 3 Car Gar DayLite, 3 Car Gar	1996 1994	4/27/2012 5/22/2006	\$365,000 \$215,000	\$150 \$116	3.23 9.17	7.27% 20.63%	\$161 \$140		
												Count Average Median	2 \$150 \$150		
2233	Knollpoint	NE	Ranch	2,485	Interior	W/O, 3 Car Gar	1996	8/12/2013	\$370,000	\$149	1.94	4.36%	\$155		
2357	Grand Valley	NE	Ranch	2,356	Interior	W/O, 3 Car Gar	1996	7/29/2013	\$368,000	\$156	1.98	4.44%	\$163		
2133	Knollpoint	NE	Ranch	2,294	Interior	W/O	1993	3/31/2010	\$410,000	\$179	5.31	11.94%	\$200		
2089 2133	Knollpoint	NE NE	Ranch Ranch	2,368	Interior Interior	W/O, 3 Car Gar W/O	1994 1993	5/9/2008 10/3/2006	\$415,000	\$175	7.20 8.80	16.20% 19.80%	\$204 \$180		
2205	Knollpoint Knollpoint	NE	Ranch	2,294 2,512	Interior	W/O, 3 Car Gar	1993	6/8/2004	\$345,000 \$359,900	\$150 \$143	11.12	25.02%	\$180		
	opoint			2,512	crioi		2334	0,0,2004	Ç333,300	y 2 1 3	2	20.0270	<u> </u>		
												Count	6		
												Average Median	\$180 \$180		

	Grand Valley Estates - Improved 1.5 Story Sales Ada Township, Kent County, Michigan													
										Annual	Market Condit	Current Date ions Adjustment	7/20/2015 2.25%	
Number	Street Name	Dir	Style	SF	Location	Amenities	Year Built	Sale Date	Sale Price	Price/SF	Years to Current	Total Adjustment Applied	Adjusted to Current Price	
2130	GRAND VALLEY	NE	1.5 Story	1,968	Backs to Truck Route	W/O, 3 Car Gar	1995	6/15/2015	\$351,750	\$179	0.10	0.22%	\$179	
2130	Grand Valley	NE	1.5 Story	2,200	Backs to Truck Route	W/O, 3 Car Gar	1995	8/11/2004	\$342,500	\$156	10.95	24.63%	\$194	
2391	Grand Valley	NE	1.5 Story	2,550	Sides to Truck Route	DayLite, 3 Car Gar	2004	6/8/2006	\$425,000	\$167	9.12	20.52%	\$201	
2391	Grand Valley	NE	1.5 Story	2,600	Sides to Truck Route	DayLite, 3 Car Gar	2004	11/19/2004	\$399,900	\$154	10.67	24.01%	\$191	
												Count Average Median	4 \$191 \$192	
5401	Grand Valley	NE	1.5 Story	2,639	Interior	W/O, 6 Car Gar	1995	6/27/2014	\$495,000	\$188	1.06	2.39%	\$192	
2260	Knollpoint	NE	1.5 Story	3,681	Interior	W/O, 3 Car Gar	1997	6/6/2014	\$509,000	\$138	1.12	2.52%	\$142	
2011	Knollpoint	NE	1.5 Story	2,832	Interior	W/O, 3 Car Gar	1994	10/3/2012	\$330,000	\$117	2.79	6.29%	\$124	
2157	Grand Valley	NE	1.5 Story	2,184	Interior	W/O, 3 Car Gar	1997	6/26/2012	\$310,500	\$142	3.07	6.90%	\$152	
2260	Knollpoint	NE	1.5 Story	3,681	Interior	W/O, 3 Car Gar	1996	10/31/2007	\$450,000	\$122	7.72	17.38%	\$143	
1971	Wellpoint Ct	NE	1.5 Story	2,851	Interior	W/O, 3 Car Gar	2003	6/28/2006	\$340,000	\$119	9.07	20.40%	\$144	
2011	Knollpoint	NE	1.5 Story	2,796	Interior	W/O, 3 Car Gar	1994	3/22/2005	\$315,000	\$113	10.33	23.25%	\$139	
2120	Knollpoint	NE	1.5 Story	2,554	Interior	W/O, 3 Car Gar	1994	6/4/2004	\$380,000	\$149	11.13	25.05%	\$186	
2190	Knollpoint	NE	1.5 Story	2,771	Interior	W/O, 3 Car Gar	1996	6/1/2002	\$329,900	\$119	13.14	29.57%	\$154	
2323	Grand Valley	NE	1.5 Story	2,747	Interior	3 Car Gar	1993	5/24/2002	\$377,500	\$137	13.16	29.62%	\$178	
2070	Knollpoint	NE	1.5 Story	2,897	Interior	DayLite, 3 Car Gar	1997	8/17/2001	\$360,000	\$124	13.93	31.35%	\$163	
												Count Average Median	11 \$156 \$152	

	Grand Valley Estates - Improved 2 Story Sales Ada Township, Kent County, Michigan														
										Annual	Market Condit	Current Date ions Adjustment	7/20/2015 2.25%		
Number	Street Name	Dir	Style	SF	Location	Amenities	Year Built	Sale Date	Sale Price	Price/SF	Years to Current	Total Adjustment Applied	Adjusted t Current Price		
5585	Pettis	NE	2 Story	2,178	Backs to Truck Route	None	1994	9/3/2014	\$320,000	\$147	0.88	1.97%	\$150		
5585	Pettis	NE	2 Story	2,178	Backs to Truck Route	None	1994	6/16/2008	\$268,900	\$123	7.10	15.97%	\$143		
5585	Pettis	NE	2 Story	2,176	Backs to Truck Route	None	1994	6/30/2006	\$267,500	\$123	9.06	20.39%	\$148		
2220	Grand Valley	NE	2 Story	2,335	Backs to Truck Route	DayLite	1994	4/26/2006	\$260,000	\$111	9.24	20.79%	\$134		
2302	Grand Valley	NE	2 Story	2,660	Backs to Truck Route	DayLite, 3 Car Gar	2002	10/5/2003	\$360,000	\$135	11.80	26.54%	\$171		
												Count Average Median	5 \$149 \$148		
2277	Grand Valley	NE	2 Story	2,414	Interior	3 Car Gar	1996	12/27/2013	\$375,000	\$155	1.56	3.51%	\$161		
2261	Grand Valley	NE	2 Story	2,700	Interior	DayLite, 3 Car Gar	1998	4/4/2008	\$341,000	\$126	7.30	16.42%	\$147		
2277	Grand Valley	NE	2 Story	2,694	Interior	3 Car Gar	1996	8/22/2007	\$329,000	\$122	7.92	17.81%	\$144		
2197	Knollpoint	NE	2 Story	2,532	Interior	W/O, 3 Car Gar	1993	8/10/2007	\$360,000	\$142	7.95	17.88%	\$168		
2228	Knollpoint	NE	2 Story	2,458	Interior	DayLite	1995	7/10/2003	\$339,500	\$138	12.04	27.08%	\$176		
1995	Wellpoint Ct	NE	2 Story	2,724	Interior	W/O, 3 Car Gar	1998	5/23/2003	\$390,000	\$143	12.17	27.38%	\$182		
1995	Wellpoint Ct	NE	2 Story	2,724	Interior	W/O, 3 Car Gar	1998	5/31/2001	\$334,000	\$123	14.15	31.83%	\$162		
												Count	7		
												Average	\$163		
												Median	\$162		

	Control Group 3 Trended Summary Grand Valley Estates Ada Township, Kent County, Michigan											
Style	Location	# of Sample Properties	Average \$/SF	Median \$/SF								
S	Sales - Trended to Current											
1 Ranch	Backing to Truck Route	2	\$150	\$150								
2 Ranch	Interior	6	180	180								
3 1.5 Story	Backing to Truck Route	4	191	192								
4 1.5 Story	Interior	11	156	152								
5 2 Story	Backing to Truck Route	5	149	148								
6 2 Story	Interior	7	163	162								
Source: SWM	RIC Flexmls Web / Grand Rapids Associ	ation of Realtors.										

As can be seen, the improved 1.5 story sales backing to truck haul routes have obtained a higher price per square foot, on average and median, than the interior lots. Improved ranch and two story homes have received a price per square foot lower than the interior lots which can be explained in part by the differences in amenities in the improvements such as standard, daylite, or walk-out basement foundations and 2 car or 3 car attached garges.

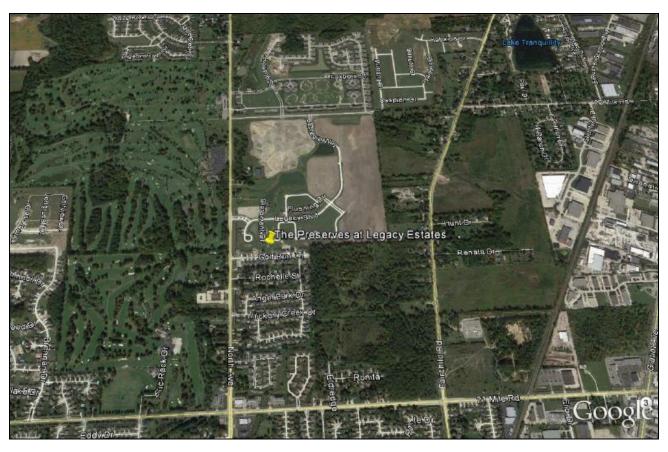


Control Group 4 - The Preserves at Legacy Estates, Macomb Township, Macomb County, Michigan

Control Group 4 is a residential development located east of North Avenue north of 21 Mile Road. According to the Road Commission of Macomb County Truck Operators Map, North Avenue, where the development is located, is a tandem route truck route. North Avenue serves as a connector route from M-59 (Hall Road) for the communities to the north.

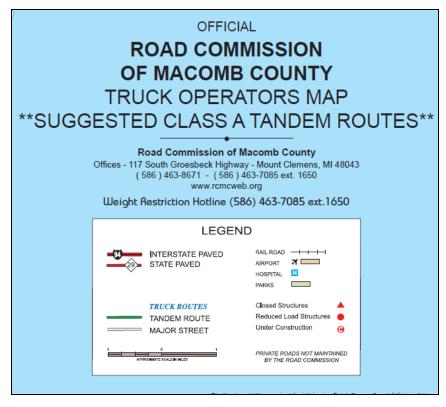
Following are maps showing the overall location of the control group, an aerial Google image of the community showing the location of the control group, a GIS image of the control group from the County, a marketing site map, and the appropriate sections of the County truck operator's map.

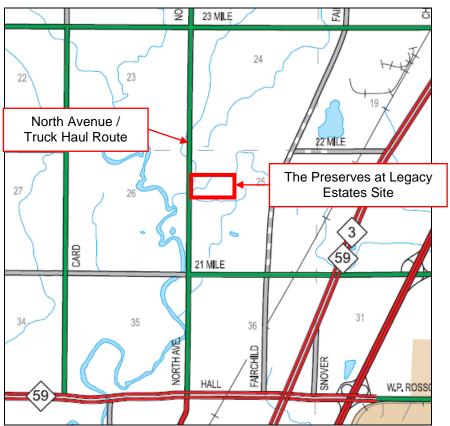












Construction of the residential development began in 2007. Construction stalled with recent sales activity gaining momentum in 2014 and 2015. The development consists of 83 lots, seven of which back to North Avenue. The sales of improved lots from developer/builder to end-user are studied in this analysis.

The following tables outline the sale pricing data used in the analysis and a summary table showing the average and median sales price per square foot for the improved sales.

Address	Lot #	Location	Sale Date	Sale Price	Year Built	SF	Style	Amenities	\$/SF
18061 Flatbush	6	Truck Route	6/25/2014	\$257,175	2014	2,054	2 Story	None	\$125
8049 Flatbush	7	Truck Route	6/27/2014	\$260,360	2014	2,389	2 Story	None	\$109
18037 Flatbush	8	Truck Route	12/22/2014	\$272,285	2014	2,260	2 Story	3 Car Gar	\$120
								Count	3
								Average	\$118
								Median	\$120
18025 Flatbush	9	Interior	1/30/2015	\$257,547	2014	2,389	2 Story	None	\$108
18048 Claremont	14	Interior	6/30/2014	\$263,140	2014	2,574	2 Story	None	\$10
18072 Claremont	15	Interior	6/27/2014	\$262,985	2014	2,388	2 Story	None	\$110
8096 Claremont	16	Interior	6/24/2014	\$240,265	2014	2,432	2 Story	None	\$99
8120 Claremont	17	Interior	9/12/2014	\$247,375	2014	2,388	2 Story	None	\$10
8144 Claremont	18	Interior	10/14/2014	\$282,840	2014	2,814	2 Story	None	\$10
3166 Inwood	12	Interior	6/25/2014	\$272,100	2014	2,814	2 Story	None	\$97
3190 Inwood	13	Interior	6/30/2014	\$252,590	2014	2,389	2 Story	None	\$10
23262 Inwood	26	Interior	1/15/2015	\$247,497	2014	2,070	2 Story	None	\$120
								Count	9
								Average	\$10
								Median	\$104

	Control Group 4 Summary The Preserves at Legacy Estates Macomb Township, Macomb County, Michigan											
Style	Location	# of Sample Properties	Average \$/SF	Median \$/SF								
Improve 1 2 Story	d Sales - 2014 and January 2015 Backing to Truck Route	- 3	\$118	\$120								
2 2 Story	Interior	9	105	104								

As can be seen, the improved 2 story sales backing to the truck haul route have obtained a higher price per square foot, on average and median, than the interior lots.



Control Group 5 - The Hills of Willow Lake - Charter Township of Oxford, Oakland County, Michigan

Control Group 5 is a residential development located north of Lakeville Road and east of North Oxford Road. According to the Road Commission for Oakland County Truck Operators' Map, Lakeville Road is a designated / formerly class A spring weight restriction road. Lakeville Road has historically and continues to be and east/west truck haul route connecting the northeastern part of Oakland County and Oxford Area to the northern Macomb County areas. This study group was chosen based on its location contiguous to an active mine on its northern and eastern borders.

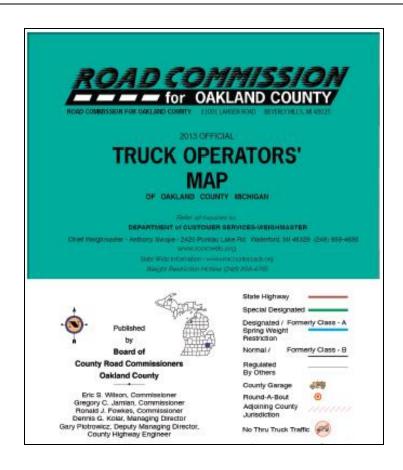
On the following pages are maps showing the overall location of the control group, an aerial Google image of the community showing the location of the control group and mining facilities, a GIS image of the control group from the County, a marketing site map, and the appropriate sections of the local truck operator's map.

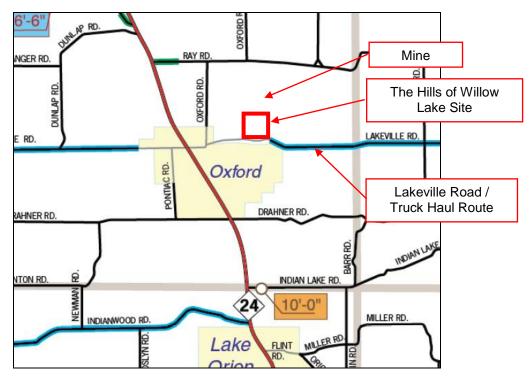












Construction of the residential development began in 2003. Construction appears to have stalled around 2007 with recent sales activity gaining momentum in 2014 and 2015. The sales of improved lots from developer/builder to end-user along with the resale of improved lots are studied to analyze market value differences between interior lots as compared to lots backing to the active mine.

The following tables outline the sale pricing data used in the analysis showing the average and median sale prices per square foot for sales and resale of improved properties by year sold.

	The Hills of Willow Lake - Improved Sales 2007 Charter Township of Oxford, Oakland County, Michigan												
Lot #	Style	SF	Location	Amenities	Year Built	Sale Date	Sale Price	\$/SF					
96 47	Ranch Ranch	1,800 1,812	Mine Interior	None W/O	2006 2007	04/20/07 10/29/07	\$285,000 \$230,000	\$158 \$127					
							Count Average Median	2 \$143 \$143					
41 21	Ranch Ranch	1,816 1,800	Interior Interior	Daylite Daylite	2005 2006	09/25/07 05/30/07	\$265,000 \$238,000	\$146 \$132					
							Count Average Median	2 \$139 \$139					

				Willow Lake - Impro ip of Oxford, Oaklan				
Lot #	Style	SF	Location	Amenities	Year Built	Sale Date	Sale Price	\$/SF
9	2 Story	2,508	Mine	W/O, 3 Car Gar	2004	07/10/09	\$205,000	\$82
							Count Average Median	1 \$82 \$82
56 62	2 Story 2 Story	2,567 2,487	Interior Interior	W/O W/O, 3 Car Gar	2005 2006	11/13/09 11/02/09	\$206,000 \$209,900	\$80 \$84
							Count Average Median	2 \$82 \$82

	The Hills of Willow Lake - Improved Sales 2013 Charter Township of Oxford, Oakland County, Michigan													
Lot #	Style	SF	Location	Amenities	Year Built	Sale Date	Sale Price	\$/SF						
5 12	2 Story 2 Story	2,400 2,107	Mine/Commons Mine	W/O Daylite	2012 2005	03/11/13 10/15/13	\$278,990 \$190,500	\$116 \$90						
							Count Average Median	2 \$103 \$103						
72 132	2 Story 1.5 Story	2,380 2,400	Interior Interior	Daylite Daylite, 3 Car Gar	2013 2007	10/12/13 03/28/13	\$272,840 \$265,000	\$115 \$110						
							Count Average Median	2 \$113 \$113						

	Control Group 5 Summary The Hills of Willow Lake Charter Township of Oxford, Oakland County, Michigan								
_	Style	Location	# of Sample Properties	Average \$/SF	Median \$/SF				
	Ranch Ranch	2007 Sales Backing to Mine Interior		\$143 139	\$143 139				
3 2	2 Story	2009 Sales Backing to Mine	1	82	82				
4 2	2 Story	Interior 2013 Sales	2	82	82				
	2 Story 2/1.5 Story	Backing to Mine Interior	2 2	103 113	103 113				
9	Source: Realco	omp online MLS and Oakland County Prope	erty Gateway.		·				

It is noticeable that there is not an obvious impact of site location backing to the mine as compared to an interior lot. A conversation was held with Jim Esman of Silverado Homes who is the current builder active in the development. Mr. Esman indicated that there was no pricing differences for interior lots vs mine lots and that prices were based on the front foot of the lot and if the lot offered walk-out, daylite, or a three-car garage capabilities. Further, he stated that some customers prefer the mine location with no one building behind them while others prefer the interior location.

Due to the limited number of sales in each of the above groupings, an additional look was taken at comparable home sales over the entire time period to isolate if there is an adverse effect on values reflected in the site location within the development. The following tables outline the sale pricing data used in the analysis and a summary table showing the average and median sale prices per square foot for the active listing, pending sale, sale and resale of improved properties trended to current pricing when needed. The trending allows for additional sales to be utilized providing a larger pool of data.

122					Year Built	Sale Date	Sale Price	\$/
	2 Story	2,867	Mine/Commons	None	2015	Listing	\$344,400	\$1
113	2 Story	2,217	Mine	3 Car Gar	2015	Pending	\$289,900	\$1
124	2 Story	2,409	Mine	3 Car Gar	2015	Pending	\$299,900	\$1
126	2 Story	2,731	Mine	None	2015	Listing	\$329,900	\$1
103	2 Story	2,824	Mine	W/O	2015	Listing	\$324,900	\$1
							Count	
							Average	\$1
							Median	\$1
27	2 Story	2,079	Interior	None	2007	Listing	\$249,900	\$1
144	2 Story	2,217	Interior	3 Car Gar	2015	Listing	\$299,900	\$1
137	2 Story	2,746	Interior	W/O, 3 Car Gar	2015	Listing	\$339,900	\$1
129	2 Story	2,746	Interior	Daylite, 3 Car Gar	2015	Pending	\$314,900	\$1
137	2 Story 2 Story	2,217 2,746	Interior	W/O, 3 Car Gar	2015	Listing Listing	\$299,900 \$339,900	

Style SF	Adjusted Current P \$155 \$131 \$108 \$133 \$145 \$142 7 \$133 \$133 \$131
2 Ranch 1,938 Mine/Commons W/O, 3 Car Gar 2003 06/17/13 \$260,000 \$134 2.09 -2.09% 2 Ranch 1,938 Mine/Commons W/O, 3 Car Gar 2003 03/07/05 \$287,000 \$113 4.25 -4.25% 2 Ranch 1,938 Mine/Commons W/O, 3 Car Gar 2003 03/07/05 \$287,000 \$148 10.38 -10.38% 117 Ranch 1,850 Mine (2 sides) None 2007 05/17/13 \$220,000 \$119 2.18 -2.18% 96 Ranch 1,800 Mine None 2006 04/20/07 \$285,000 \$158 8.25 -8.25% 110 Ranch 1,950 Mine None 2013 05/23/14 \$280,000 \$144 1.16 -1.16% Count Average Median 31 Ranch 1,650 Interior None 2007 04/28/09 \$177,240 \$107 6.23 -6.23%	\$131 \$108 \$133 \$116 \$145 \$142 7 \$133 \$133
2 Ranch 1,938 Mine/Commons W/O, 3 Car Gar 2003 04/21/11 \$219,000 \$113 4.25 -4.25% 117 Ranch 1,938 Mine/Commons W/O, 3 Car Gar 2003 03/07/05 \$287,000 \$148 10.38 -10.38% 117 Ranch 1,850 Mine (2 sides) None 2007 05/17/13 \$220,000 \$119 2.18 -2.18% 96 Ranch 1,800 Mine None 2006 04/20/07 \$285,000 \$158 8.25 -8.25% 110 Ranch 1,950 Mine None 2013 05/23/14 \$280,000 \$144 1.16 -1.16% 31 Ranch 1,650 Interior None 2007 04/28/09 \$177,240 \$107 6.23 -6.23% 57 Ranch 1,650 Interior None 2007 04/28/09 \$177,240 \$107 6.23 -6.23% 57 Ranch 1,650	\$108 \$133 \$116 \$145 \$142 7 \$133 \$133
2 Ranch 1,938 Mine/Commons W/O, 3 Car Gar 2003 03/07/05 \$287,000 \$148 10.38 -10.38% 117 Ranch 1,850 Mine None 2007 05/17/13 \$220,000 \$119 2.18 -2.18% 96 Ranch 1,800 Mine None 2006 04/20/07 \$285,000 \$158 8.25 -8.25% 110 Ranch 1,950 Mine None 2013 05/23/14 \$280,000 \$144 1.16 -1.16% Count Average Median 31 Ranch 1,650 Interior None 2007 04/28/09 \$177,240 \$107 6.23 -6.23% 57 Ranch 1,650 Interior W/O 2012 12/11/12 \$253,380 \$154 2.61 -2.61% 89 Ranch 1,725 Interior Daylite 2007 10/13/09 \$160,000 \$93 5.77 -5.77% 76 Ran	\$133 \$116 \$145 \$142 7 \$133 \$133
117 Ranch 1,850 Mine (2 sides) None 2007 05/17/13 \$220,000 \$119 2.18 -2.18% 96 Ranch 1,800 Mine None 2006 04/20/07 \$285,000 \$158 8.25 -8.25% 110 Ranch 1,950 Mine None 2013 05/23/14 \$280,000 \$144 1.16 -1.16% Count Average Median 31 Ranch 1,650 Interior None 2007 04/28/09 \$177,240 \$107 6.23 -6.23% 57 Ranch 1,650 Interior W/O 2012 12/11/12 \$253,380 \$154 2.61 -2.61% 89 Ranch 1,725 Interior Daylite 2007 10/13/09 \$160,000 \$93 5.77 -5.77% 76 Ranch 1,725 Interior W/O 2007 12/103/09 \$165,000 \$96 5.63 -5.63% 91 Ranch <td>\$116 \$145 \$142 7 \$133 \$133</td>	\$116 \$145 \$142 7 \$133 \$133
96 Ranch 1,800 Mine None 2006 04/20/07 \$285,000 \$158 8.25 -8.25% 110 Ranch 1,950 Mine None 2013 05/23/14 \$280,000 \$144 1.16 -1.16% Count Average Median 31 Ranch 1,650 Interior None 2007 04/28/09 \$177,240 \$107 6.23 -6.23% Ranch 1,650 Interior W/O 2012 12/11/12 \$253,380 \$154 2.61 -2.61% Ranch 1,725 Interior Daylite 2007 10/13/09 \$160,000 \$93 5.77 -5.77% Ranch 1,725 Interior W/O 2007 12/03/09 \$166,000 \$96 5.63 -5.63% 91 Ranch 1,725 Interior 3 Car Gar 2013 05/29/13 \$234,420 \$136 2.14 -2.14% 58 Ranch 1,725 Interior 3 Car Gar 2013 05/29/13 \$234,420 \$136 2.14 -2.14% 58 Ranch 1,725 Interior 3 Car Gar 2012 12/12/12 \$256,351 \$137 2.60 -2.66%	\$145 \$142 7 \$133 \$133
110 Ranch 1,950 Mine None 2013 05/23/14 \$280,000 \$144 1.16 -1.16% Count Average Median	\$142 7 \$133 \$133
31 Ranch 1,650 Interior None 2007 04/28/09 \$177,240 \$107 6.23 -6.23% 57 Ranch 1,650 Interior W/O 2012 12/11/12 \$253,380 \$154 2.61 -2.61% 89 Ranch 1,725 Interior Daylite 2007 10/13/09 \$160,000 \$93 5.77 -5.77% 76 Ranch 1,725 Interior W/O 2007 12/03/09 \$165,000 \$96 5.63 -5.63% 91 Ranch 1,725 Interior 3 Car Gar 2013 05/29/13 \$234,420 \$136 2.14 -2.14% 58 Ranch 1,725 Interior 3 Car Gar 2012 12/12/12 \$236,351 \$137 2.60 -2.60%	7 \$133 \$133 \$101
31 Ranch 1,650 Interior None 2007 04/28/09 \$177,240 \$107 6.23 -6.23% 57 Ranch 1,650 Interior W/O 2012 12/11/12 \$253,380 \$154 2.61 -2.61% 89 Ranch 1,725 Interior Daylite 2007 10/13/09 \$160,000 \$93 5.77 -5.77% 76 Ranch 1,725 Interior W/O 2007 12/03/09 \$165,000 \$96 5.63 -5.63% 91 Ranch 1,725 Interior 3 Car Gar 2013 05/29/13 \$234,420 \$136 2.14 -2.14% 58 Ranch 1,725 Interior 3 Car Gar 2012 12/12/12 \$236,351 \$137 2.60 -2.60%	\$133 \$133 \$101
Ranch 1,650 Interior None 2007 04/28/09 \$177,240 \$107 6.23 -6.23%	\$133 \$101
31 Ranch 1,650 Interior None 2007 04/28/09 \$177,240 \$107 6.23 -6.23% 57 Ranch 1,650 Interior W/O 2012 12/11/12 \$253,380 \$154 2.61 -2.61% 89 Ranch 1,725 Interior Daylite 2007 10/13/09 \$160,000 \$93 5.77 -5.77% 6 Ranch 1,725 Interior W/O 2007 12/03/09 \$165,000 \$96 5.63 -5.63% 91 Ranch 1,725 Interior 3 Car Gar 2013 05/29/13 \$234,420 \$136 2.14 -2.14% 58 Ranch 1,725 Interior 3 Car Gar 2012 12/12/12 \$256,351 \$137 2.60 -2.66%	\$101
57 Ranch 1,650 Interior W/O 2012 12/11/12 \$253,380 \$154 2.61 -2.61% 89 Ranch 1,725 Interior Daylite 2007 10/13/09 \$160,000 \$93 5,77 -5,77% 76 Ranch 1,725 Interior W/O 2007 12/03/09 \$165,000 \$96 5.63 -5,63% 91 Ranch 1,725 Interior 3 Car Gar 2013 05/29/13 \$234,420 \$136 2.14 -2.14% 58 Ranch 1,725 Interior 3 Car Gar 2012 12/12/12 \$236,351 \$137 2.60 -2.60%	
21 Ranch 1,800 Interior Daylite 2006 05/30/07 \$238,000 \$132 8.15 -8.15% 16 Ranch 1,804 Interior W/O 2005 08/19/10 \$172,500 \$96 4.92 -4.92% 47 Ranch 1,812 Interior W/O 2007 10/29/07 \$230,000 \$127 7.73 -7.73% 41 Ranch 1,816 Interior Daylite 2005 07/14/11 \$185,000 \$102 4.02 -4.02%	\$87 \$90 \$133 \$133 \$121 \$91 \$117 \$98
41 Ranch 1,816 Interior Daylite 2005 09/25/07 \$265,000 \$146 7.82 -7.82%	\$135
41 Ranch 1,816 Interior Daylite 2005 5/1/0/0/5 \$288,000 \$159 10.20 -10.20%	\$142
25 Ranch 1,842 Interior None 2004 10/22/10 \$156,572 \$85 4.75 -4.75% 73 Ranch 1.950 Interior None 2013 12/27/13 \$284.490 \$146 1.56 -1.56%	\$81
	\$144 \$100
15 Ranch 2,050 Interior W/O, 3 Car Gar 2013 10/09/13 \$273,410 \$133 1.78 -1.78% 79 Ranch 2,050 Interior W/O, 3 Car Gar 2013 07/09/14 \$363,076 \$177 1.03 -1.03%	\$131 \$175

	The Hills of Willow Lake - Improved 1.5 Story Sales Charter Township of Oxford, Oakland County, Michigan											
	Current Date 7/20/20 Annual Market Conditions Adjustment -1.00*											
Lot#	Style	SF	Location	Amenities	Year Built	Sale Date	Sale Price	\$/SF	Years to Current	Total Adjustment Applied	Adjusted to Current Price	
10 108	1.5 Story 1.5 Story	2,110 2,500	Mine Mine	W/O, 3 Car Gar None	2004 2014	05/18/04 07/28/14	\$286,900 \$320,000	\$136 \$128	11.18 0.98	-11.18% -0.98%	\$121 \$127	
										Count Average Median	2 \$124 \$124	
132	1.5 Story	2,400	Interior	Daylite, 3 Car Gar	2007	03/28/13	\$265,000	\$110	2.31	-2.31%	\$108	
										Count Average Median	1 \$108 \$108	

		Current Date Annual Market Conditions Adjustment										7/20/2015 -1.00%
1 2 Story 2,700 Mine/Commons W/O, 3 Car Gar 2004 11/1/3/06 \$360,000 \$133 8.69 -8.69% \$122 12 2 Story 2,107 Mine Daylite 2005 10/15/13 \$190,500 \$90 1.76 -1.76% \$89 110 2 Story 2,452 Mine N/O, 3 Car Gar 2004 06/29/04 \$318,000 \$130 11.06 -11.06% \$115 9 2 Story 2,508 Mine W/O, 3 Car Gar 2004 06/29/04 \$318,000 \$130 11.06 -11.06% \$115 9 2 Story 2,508 Mine W/O, 3 Car Gar 2004 07/10/09 \$205,000 \$82 6.03 -6.03% \$77 27 2 Story 2,508 Mine W/O, 3 Car Gar 2004 07/10/09 \$205,000 \$86 3.58 -3.58% \$83 26 2 Story 2,212 Interior None 2004 07/30/08 \$185,000 \$84 </th <th>Lot#</th> <th>Style</th> <th>SF</th> <th>Location</th> <th>Amenities</th> <th>Year Built</th> <th>Sale Date</th> <th>Sale Price</th> <th>\$/SF</th> <th></th> <th>Adjustment</th> <th>Adjusted t</th>	Lot#	Style	SF	Location	Amenities	Year Built	Sale Date	Sale Price	\$/SF		Adjustment	Adjusted t
12 2 Story 2,400 Mine Daylite 2005 10/15/13 \$190,500 \$90 1.76 -1.76% \$89 109 2 Story 2,400 Mine None 2014 12/19/14 \$289,900 \$121 0.58 -0.58% \$120 11 2 Story 2,452 Mine W/O, 3 Car Gar 2004 06/29/04 \$318,000 \$130 11.06 -11.06% \$115 9 2 Story 2,508 Mine W/O, 3 Car Gar 2004 04/30/14 \$300,000 \$120 1.22 -1.22% \$118 9 2 Story 2,508 Mine W/O, 3 Car Gar 2004 07/10/09 \$205,000 \$82 6.03 -6.03% \$77 Count 7 Average \$108 Median \$115	5	2 Story	2,400	Mine/Commons	W/O	2012	03/11/13	\$278,990	\$116	2.36	-2.36%	
109	1	2 Story	2,700	Mine/Commons	W/O, 3 Car Gar	2004	11/13/06	\$360,000	\$133	8.69	-8.69%	\$122
11												
9 2 Story 2,508 Mine W/O, 3 Car Gar 2004 04/30/14 \$300,000 \$120 1.22 -1.22% \$118 9 2 Story 2,508 Mine W/O, 3 Car Gar 2004 07/10/09 \$205,000 \$82 6.03 -6.03%\$77 Count 7 Average \$108 Median \$115 27 2 Story 2,079 Interior None 2007 12/22/11 \$178,900 \$86 3.58 -3.58% \$83 26 2 Story 2,212 Interior None 2004 07/30/08 \$185,000 \$84 6.98 -6.98% \$78 72 2 Story 2,380 Interior Daylite 2013 06/16/15 \$280,000 \$118 0.09 -0.09% \$118 72 2 Story 2,380 Interior Daylite 2013 10/12/13 \$272,840 \$115 1.77 -1.77% \$113 62 2 Story 2,487 Interior W/O, 3 Car Gar 2006 11/02/09 \$209,900 \$84 5.72 -5.72% \$80 38 2 Story 2,493 Interior None 2004 07/30/08 \$209,900 \$84 5.72 -5.72% \$80 38 2 Story 2,493 Interior None 2004 06/22/15 \$287,500 \$115 0.08 -0.08% \$115 56 2 Story 2,567 Interior W/O 2005 11/3/09 \$209,000 \$80 5.68 -5.68% \$76 56 2 Story 2,567 Interior W/O 2005 11/3/09 \$209,000 \$80 5.68 -5.68% \$76 56 2 Story 2,567 Interior W/O 2005 11/3/09 \$209,000 \$80 5.68 -5.68% \$76 56 2 Story 2,567 Interior W/O 2005 11/3/09 \$209,000 \$80 5.68 -5.68% \$76 56 2 Story 2,567 Interior W/O 2005 11/3/09 \$209,000 \$80 5.68 -5.68% \$76 56 2 Story 2,567 Interior W/O 2005 11/13/09 \$209,000 \$80 5.68 -5.68% \$76 56 2 Story 2,567 Interior W/O 2005 11/13/09 \$209,000 \$80 5.68 -5.68% \$76 56 2 Story 2,567 Interior W/O 2005 11/13/09 \$209,000 \$80 5.68 -5.68% \$76 56 2 Story 2,567 Interior W/O 2005 11/13/09 \$209,000 \$80 5.68 -5.68% \$76 57 2 Story 2,567 Interior W/O 2005 11/13/09 \$209,000 \$80 5.68 57 2 Story 2,567 Interior W/O 2005 11/13/09 \$209,000 \$80 5.68 57 2 Story 2,567 Interior W/O 2005 11/13/09 \$209,000 \$80 5.68 57 2 Story 2,567 Interior W/O 2005 11/13/09 \$209,000 \$80 5.68 57 2 Story 2,567 Interior W/O 2005 11/13/09 \$209,000 \$80 5.68 57 2 Story 2,567 Interior W/O 2005 11/13/09 \$209,000 \$80 5.68 57 2 Story 2,567 Interior W/O 2005 11/13/09 \$209,000 \$80 5.68 57 2 Story 2,567 Interior W/O 2005 11/13/09 \$209,000 \$80 5.68 57 2 Story 2,567 Interior W/O 2005 11/13/09 \$209,000 \$80 5.68 57 2 Story 2,567 Interior W/O 2005 11/1												
9 2 Story 2,508 Mine W/O, 3 Car Gar 2004 07/10/09 \$205,000 \$82 6.03 -6.03%												
Count Average \$108 Median TA												
Average Median Me	9	2 Story	2,508	Mine	W/O, 3 Car Gar	2004	07/10/09	\$205,000	\$82	6.03	-6.03%	\$77
26 2 Story 2,212 Interior None 2004 07/30/08 \$185,000 \$84 6.98 -6.98% \$78 72 2 Story 2,380 Interior Daylite 2013 06/16/15 \$280,000 \$118 0.09 -0.09% \$118 72 2 Story 2,380 Interior Daylite 2013 10/12/13 \$272,840 \$115 1.77 -1.77% \$113 62 2 Story 2,487 Interior W/O, 3 Car Gar 2006 11/02/09 \$209,900 \$84 5.72 -5.72% \$80 38 2 Story 2,493 Interior None 2004 07/09/03 \$294,836 \$118 12.04 -12.04% \$104 38 2 Story 2,493 Interior None 2004 06/22/15 \$287,500 \$115 0.08 -0.08% \$115 56 2 Story 2,567 Interior W/O 2005 05/03/05 \$323,495 \$126 10.2											Average	\$108
56 2 Story 2,567 Interior W/O 2005 11/13/09 \$206,000 \$80 5.68 -5.68% \$76	26 72 72 62 38	2 Story 2 Story 2 Story 2 Story 2 Story 2 Story	2,212 2,380 2,380 2,487 2,493	Interior Interior Interior Interior Interior	None Daylite Daylite W/O, 3 Car Gar None	2004 2013 2013 2006 2004	07/30/08 06/16/15 10/12/13 11/02/09 07/09/03	\$185,000 \$280,000 \$272,840 \$209,900 \$294,836	\$84 \$118 \$115 \$84 \$118	6.98 0.09 1.77 5.72 12.04	-6.98% -0.09% -1.77% -5.72% -12.04%	\$78 \$118 \$113 \$80 \$104
133 2 Story 2,824 Interior W/O, 3 Car Gar 2015 05/04/15 \$311,120 \$110 0.21 -0.21% <u>\$110</u>	56	2 Story		Interior	W/O	2005	11/13/09		\$80	5.68	-5.68%	\$76
	133	2 Story	2,824	Interior	W/O, 3 Car Gar	2015	05/04/15	\$311,120	\$110	0.21	-0.21%	\$110

	Control Group 5 Trended Summary The Hills of Willow Lake Charter Township of Oxford, Oakland County, Michigan									
	Style	Location	# of Sample Properties	Average \$/SF	Median \$/SF					
	Activ	re Listings and Pending Sales								
1	Ranch	Backing to Mine	_ 2	\$152	\$152					
2	Ranch	Interior	1	140	140					
3	2 Story	Backing to Mine	5	122	121					
4	2 Story	Interior	4	123	122					
	Sales - Trended to Current									
5	Ranch	Backing to Mine	_ 7	133	133					
6	Ranch	Interior	17	119	121					
7	1.5 Story	Backing to Mine	2	124	124					
8	1.5 Story	Interior	1	108	108					
9	2 Story	Backing to Mine	7	108	115					
	2 Story	Interior	10	99	107					
	Source: Realco	omp online MLS and Oakland County Proper	ty Gateway.							

As can be seen, in general the listings, pending, and sales of improved properties backing to the mine have obtained a higher price per square foot, on average and median, than the interior lots.



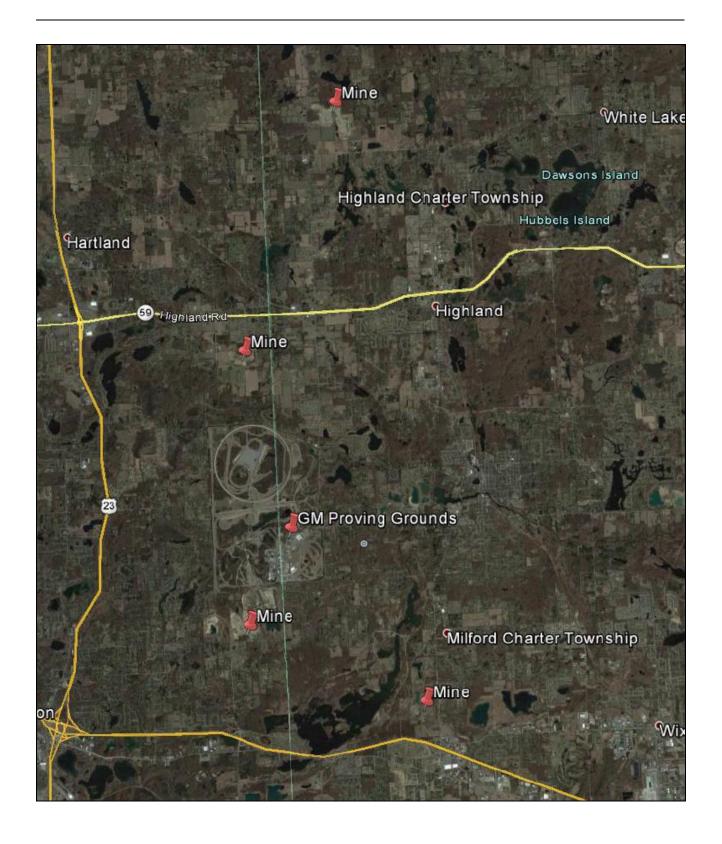
Assessment Trend Analysis

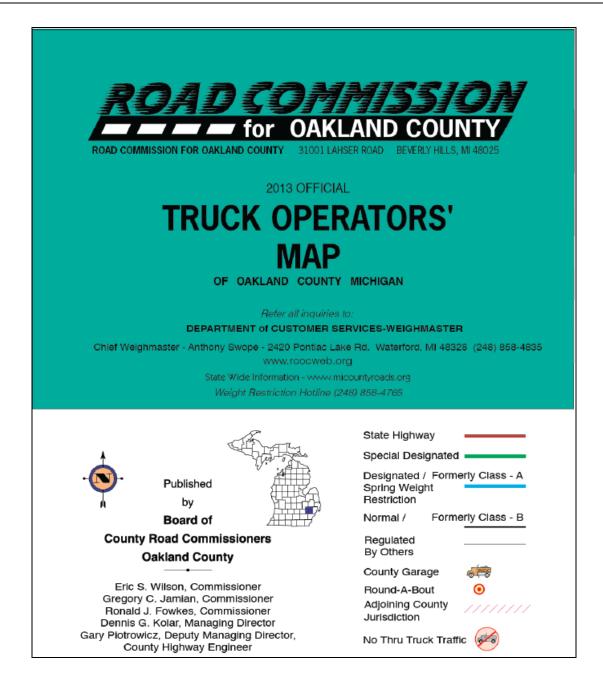
Assessment Trend Analysis - Control Groups

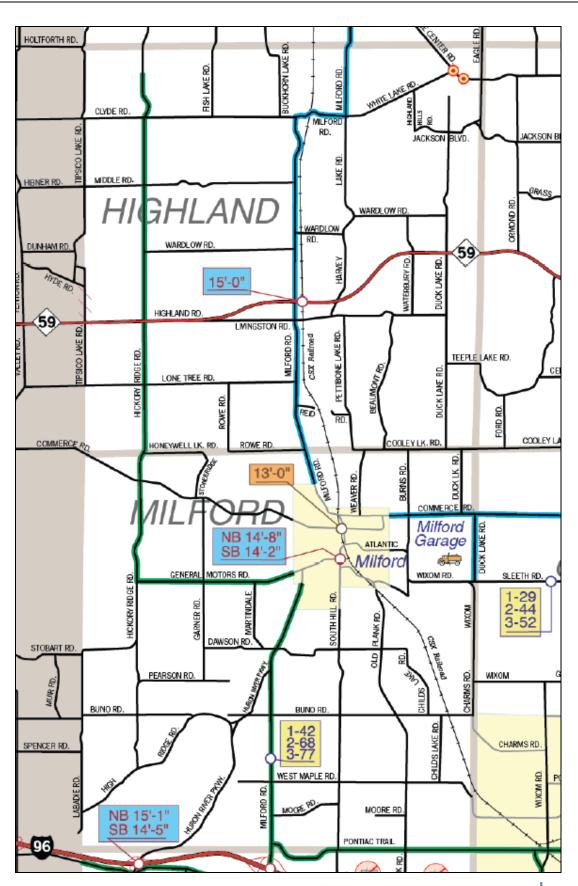
For statistics relating to assessed values analysis we identified two control groups by searching for municipalities on the outer fringe of urban sprawl that had truck haul routes, high traffic roads, and active mines or industrial properties which create truck traffic. We identified two such communities; the Charter Township of Highland and the Charter Township of Milford.

On the following pages are maps showing the overall location of the control group, an aerial Google image of the community showing the location of the control group, mining facilities, a large industrial property, and the appropriate sections of the local truck operator's map showing truck haul routes (bold black lines highlighted in green and blue) and high traffic roads (bold black lines).









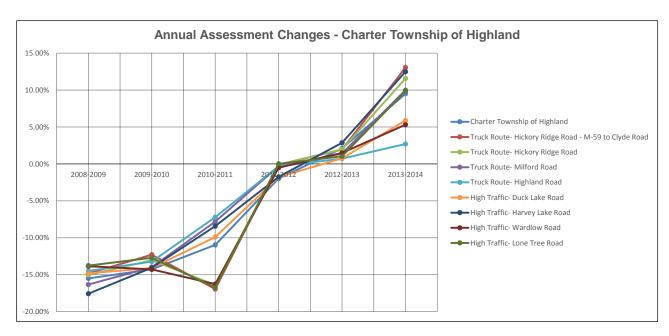
Assessment data was provided for the years 2008 through 2014 by Oakland County Equalization via One Stop Shop Business Center Economic Development & Community Affairs. We analyzed assessment data from these communities for improved residential properties (not including lakefront properties) to determine assessment trends for the overall communities as compared to properties along truck haul routes and high traffic roads.

Following is a table outlining median annual assessment change for residential properties located in each municipality as a whole, then comparing them to the residential properties along truck haul routes and residential properties along high traffic roads.

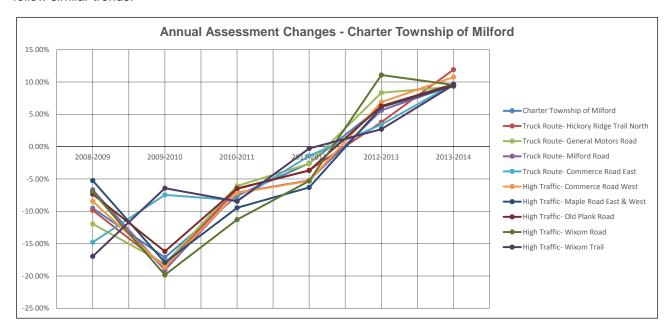
Median Assessment Change								
		Madian	Annual Ass	agament Cl	20000			
		Median	Yea		lariye			
	'08-'09	'09-'10	'10-'11	'11-'12	'12-'13	'13-'14		
Municipalities/Location		00 10			12 10	.0		
1 Charter Township of Highland	-15.50%	-14.27%	-10.96%	-1.97%	2.09%	9.50%		
2 Charter Township of Milford	-9.52%	-17.14%	-7.60%	-2.58%	6.22%	9.64%		
Truck Routes - Charter Township of Highland								
3 Hickory Ridge Road - M-59 to Clyde Road	-14.84%	-12.29%	-16.94%	-0.09%	1.93%	13.04%		
4 Hickory Ridge Road	-15.05%	-13.04%	-16.39%	-0.12%	1.96%	11.56%		
5 Milford Road	-16.32%	-13.97%	-7.82%	-0.31%	1.41%	9.98%		
6 Highland Road	-14.48%	-13.23%	-7.21%	-0.30%	0.72%	2.69%		
High Traffic Roads - Charter Township of Highland								
7 Duck Lake Road	-14.81%	-14.09%	-9.90%	-1.80%	0.76%	5.88%		
8 Harvey Lake Road	-17.56%	-14.05%	-8.43%	-1.75%	2.85%	12.48%		
9 Wardlow Road	-13.84%	-14.27%	-16.27%	-0.51%	1.49%	5.30%		
10 Lone Tree Road	-13.76%	-12.72%	-16.72%	0.01%	1.04%	9.87%		
Truck Doutes Charter Tourship of Milford								
Truck Routes - Charter Township of Milford 11 Hickory Ridge Trail North	-9.84%	-18.52%	-6.55%	-3.66%	3.79%	11.919		
11 Hickory Ridge Trail North 12 General Motors Road	-9.64% -11.94%	-18.12%	-6.08%	-3.66% -2.65%	3.79% 8.34%	9.28%		
12 General Motors Road 13 Milford Road	-11.94% -6.68%	-10.12% -19.08%	-0.06% -7.11%	-2.65% -5.23%	5.62%	9.207		
14 Commerce Road East	-14.78%	-7.46%	-8.31%	-1.43%	3.42%	9.68%		
High Traffic Roads - Charter Township of Milford								
14 Commerce Road West	-8.46%	-18.65%	-7.16%	-5.29%	6.88%	10.779		
15 Maple Road East & West	-5.25%	-17.91%	-9.45%	-6.30%	6.11%	9.429		
16 Old Plank Road	-7.33%	-16.20%	-6.46%	-3.70%	6.29%	9.66%		
17 Wixom Road	-6.96%	-19.84%	-11.29%	-5.31%	11.08%	9.55%		
18 Wixom Trail	-16.97%	-6.43%	-8.45%	-0.28%	2.70%	9.53%		

As can be seen there has been a fluctuation over the time period across all categories. Presented on the following pages are graphs that help illustrate the trending over the time periods.





As can be seen, in the Charter Township of Highland, all residential properties show a generally similar trend over time. The Charter Township of Highland and the Truck Route – Hickory Ridge Road from M-59 to Clyde Road perform similar to each other with the exception of the 2010-2011 period which is righted in the following years. The residential properties along truck haul routes, busy traffic roads, and interior locations all follow similar trends.



As can be seen, in the Charter Township of Milford, all residential properties show a generally similar trend over time. The residential properties along truck haul routes, busy traffic roads, and interior locations all follow similar trends.

Conversations were had with Mr. Adam Million, Oakland County Equalization Assessor for the Charter Township of Milford and current representative Assessor for the Charter Township of Highland, and Mr. Matt Dingman, City of Farmington Hills Assessor, regarding assessing residential properties along truck haul routes compared to high traffic streets and to interior streets. Mr. Million indicated that residential properties

located along busy traffic roads do see a reduction is value. He opined that the reduction is a result in the amount of traffic, not necessarily the type of traffic. He stated that Hickory Ridge Trail, a truck haul route, and Commerce Road, a high traffic road, receive similar amounts of reductions. Further he indicated that large acreage properties along busy traffic roads or truck haul routes, where the residence is set back from the road with long driveways, do not receive a reduction as they are not really affected by their locations along high traffic roads. Similarly, Mr. Dingman indicated that assessments are based on the amount of traffic, not necessarily the type of traffic. Mr. Dingman further indicated that properties which values were previously affected by noise are showing less and less sensitivity to the noise. He gave the example that in some subdivisions that back to I-696 are seeing very little difference in values between homes backing to I-696 compared to interior lots.

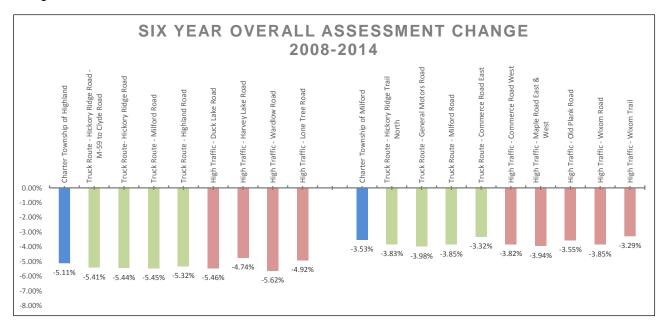
A comparison is made between the six year median assessment changes, between years 2008 to 2014, for the municipalities as compared the truck haul routes and busy traffic roads.

Median Assessmen	t Change	
	6 Year Median Change	Difference from Overall Municipality Median Assessments
	'08-'14	
Municipalities/Location		
1 Charter Township of Highland	-5.11%	
2 Charter Township of Milford	-3.53%	
Truck Routes - Charter Township of Highland		
3 Hickory Ridge Road - M-59 to Clyde Road	-5.41%	0.30%
4 Hickory Ridge Road	-5.44%	0.33%
5 Milford Road	-5.45%	0.34%
6 Highland Road	-5.32%	0.21%
High Traffic Roads - Charter Township of Highland		
7 Duck Lake Road	-5.46%	0.35%
8 Harvey Lake Road	-4.74%	0.37%
9 Wardlow Road	-5.62%	0.51%
10 Lone Tree Road	-4.92%	0.19%
Truck Routes - Charter Township of Milford		
11 Hickory Ridge Trail North	-3.83%	0.30%
12 General Motors Road	-3.98%	0.30%
13 Milford Road	-3.85%	0.43%
14 Commerce Road East	-3.32%	0.32%
High Traffic Roads - Charter Township of Milford		
14 Commerce Road West	-3.82%	0.29%
15 Maple Road East & West	-3.94%	0.41%
16 Old Plank Road	-3.55%	0.02%
17 Wixom Road	-3.85%	0.32%
18 Wixom Trail	-3.29%	0.24%

As can be seen all groups show an overall negative median assessment change. Interestingly, residential properties along the truck haul routes and high traffic roads show only a fraction of a percent difference between the overall municipalities median assessment change.



The bar graph below illustrates the median annual change of assessed values for the time period of 2008 through 2014.



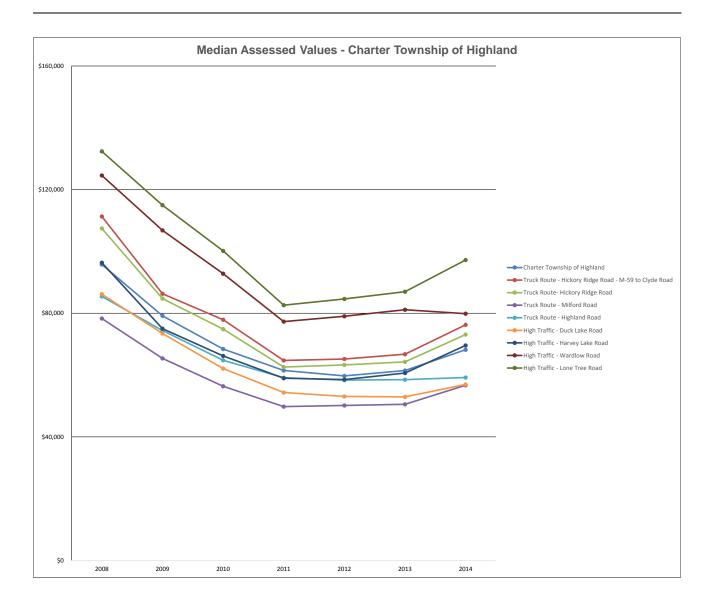
In the bar graph above the overall municipalities are indicated with the blue bars, the truck haul route are shown with green bars and the high traffic streets are show with red bars. This graph further illustrates that there is little difference in assessment change over the time period between the municipalities, truck haul routes, and high traffic streets.

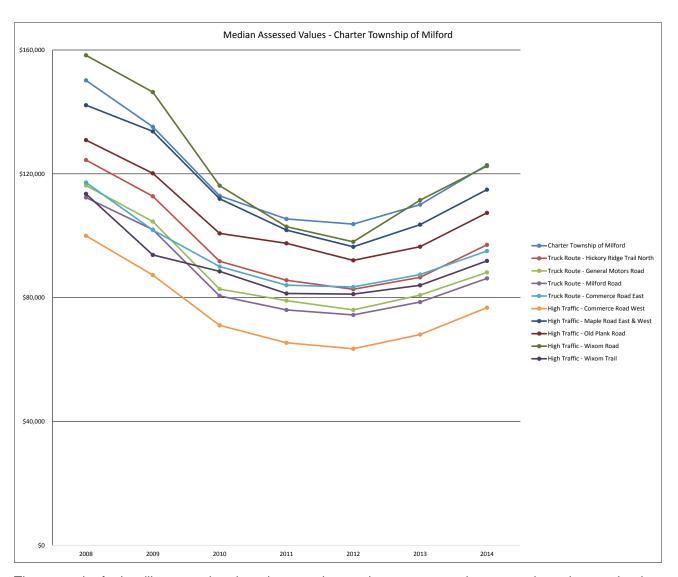
Residential Properties - Median Assessed Values							
	2008	2009	2010	2011	2012	2013	2014
Municipalities/Location							
1 Charter Township of Highland	\$95,770	\$79,160	\$68,405	\$61,480	\$59,720	\$61,450	\$68,190
2 Charter Township of Milford	\$150,205	\$135,200	\$112,905	\$105,450	\$103,780	\$110,060	\$122,820
Truck Routes - Charter Township of Highland							
3 Hickory Ridge Road - M-59 to Clyde Road	\$111,340	\$86,315	\$77,900	\$64,730	\$65,180	\$66,750	\$76,250
4 Hickory Ridge Road	\$107,445	\$84,730	\$74,850	\$62,590	\$63,280	\$64,270	\$73,105
5 Milford Road	\$78,300	\$65,390	\$56,370	\$49,790	\$50,150	\$50,530	\$56,680
6 Highland Road	\$85,450	\$74,400	\$64,785	\$59,150	\$58,360	\$58,505	\$59,195
High Traffic Roads - Charter Township of Highland							
7 Duck Lake Road	\$86,150	\$73,460	\$62,090	\$54,350	\$53,080	\$52,925	\$56,960
8 Harvey Lake Road	\$96,350	\$75,000	\$66,180	\$58,980	\$58,540	\$60,660	\$69,570
9 Wardlow Road	\$124,600	\$106,830	\$92,795	\$77,275	\$79,035	\$81,125	\$79,870
10 Lone Tree Road	\$132,400	\$114,955	\$100,165	\$82,620	\$84,615	\$86,980	\$97,240
Truck Routes - Charter Township of Milford							
11 Hickory Ridge Trail North	\$124.465	\$112.760	\$91,775	\$85,640	\$82.725	\$86.580	\$97.070
12 General Motors Road	\$116.260	\$104,620	\$82,790	\$79,050	\$76,070	\$80,860	\$88,160
13 Milford Road	\$112,370	\$101,980	\$80,580	\$76,060	\$74,440	\$78,595	\$86,230
14 Commerce Road East	\$117,215	\$101,870	\$90,070	\$84,035	\$83,465	\$87,470	\$95,080
High Traffic Roads - Charter Township of Milford							
14 Commerce Road West	\$100,010	\$87,310	\$71,060	\$65,450	\$63,520	\$68,110	\$76,79
15 Maple Road East & West	\$142,190	\$133,730	\$111,970	\$101,830	\$96,450	\$103,605	\$114,895
16 Old Plank Road	\$130,905	\$120,195	\$100,780	\$97,585	\$92,070	\$96,490	\$107,395
17 Wixom Road	\$158,310	\$146,430	\$116,200	\$102,930	\$98,060	\$111,500	\$122,530
18 Wixom Trail	\$113,550	\$93,820	\$88,510	\$81,370	\$81,170	\$84,010	\$91,900

The chart above illustrates the median residential assessed values for the two municipalities and the median residential assessed values for the properties along truck haul routes and high traffic roads. As indicated, the median assessed value was higher, in some cases, for homes along truck haul routes and high traffic streets as compared to their overall municipalities.

Presented on the following pages are graphs by community that helps to illustrate the trending over the time periods.







These graphs further illustrates that there is a consistency in assessment changes and trends over the time period between the municipalities, truck haul routes, and high traffic roads.

Exhibit E Curriculum Vitae





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Education

B.A. Michigan State University Finance

Professional Designations

MAI - Appraisal Institute

Certified General Real Estate Appraiser Various states

Kevin A. Kernen, MAI

Kevin A. Kernen is a Managing Director in the real estate practice within the Valuation & Financial Opinions Group. He is responsible for management of the real estate practice, client liaison, business development, and the internal systems and operations for the group. His concentration is in commercial real estate valuation and advisory services, where he has 15 years of national and international appraisal, review, and management experience.

Mr. Kernen's experience encompasses a wide range of commercial real estate engagements for local and national clients for a variety of purposes including financing, estate and gift taxation, proposed developments, litigation, marital dissolution, property tax appeal, purchase price allocation, goodwill impairment, and property insurance placement. Mr. Kernen's experience also includes public speaking engagements and he has been qualified as an expert witness and has testified in state and local jurisdictions.

Mr. Kernen has appraised numerous property types, including office, industrial, retail, hotel, healthcare, vacant land, residential, and many special purpose facilities such as golf courses, country clubs, bowling centers, movie theaters, parking garages, and resorts. Mr. Kernen has also completed market analyses and market rental rate determinations.

In addition to real estate valuation and consulting, Mr. Kernen also has experience in business valuation for a variety of purposes including financing, estate and gift taxation, Subchapter C to Subchapter S conversions, and shareholder disputes.

Mr. Kernen is a designated member of the Appraisal Institute. He is also a member of CoreNet Global and is the President on the executive board of the Michigan Chapter.

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Kevin A. Kernen, MAI

Testimony Experience:

Yoplait USA-General Mills v. City of Reed City, Michigan Tax Tribunal, 2015

General Mills Operations Inc., Jackson County Board of Revision, Ohio, 2015

Terry J. Mahrle, Trustee of the Terry James Mahrle Trust Dated 8/13/98 and Triple S Properties, L.L.C., v. Enbridge Energy, Limited Partnership, Binder Park Zoological Society, Inc., Focus Wildlife, and Stantec Consulting Services, Inc., State of Michigan, Circuit Court for the County of Calhoun, 2015

Treetops Acquisition Company, LLC, U.S. Bankruptcy Court, Eastern District of Michigan, Northern Division, 2015

JR's Hometown Grill LLC Appeal Hearing, State of Michigan – Michigan Administrative Hearing System, 2015

Predmore Land & Cattle Co. & Haze Company Ltd Partnership v. Township of Metamora, Michigan Tax Tribunal, 2014

Grand Grace Holdings, LLC v. City of Novi, Michigan Tax Tribunal, 2013

Bob Evans Farms, Cuyahoga County Board of Revision, Ohio, 2013

LA Fitness v. Bloomfield Township, Michigan Tax Tribunal, 2013

Bob Evans Farms, Warren County Board of Revision, Ohio, 2013

MillerCoors, LLC v. Adams County Board of Commissioners, Board of Assessment Appeals, State of Colorado, 2013

JCIM US LLC, Williams County Board of Revision, Ohio, 2013

Charter Steel-Cleveland Inc., Cuyahoga County Board of Revision, Ohio, 2012

AIMCO Ramblewood Residential, LLC v. City of Wyoming, Michigan Tax Tribunal, 2012

Citation Investments LLC v. City of Brighton, Michigan Tax Tribunal, 2012

Maestro Investments, LLC and Michael Foster v. Mecca Construction, Inc., Opportunity Investments/Developers, LLC, Khatra Mohamed, and Mikal Abdullah, State of Georgia, DeKalb County Superior Court, 2012

Bob Evans Farms, Franklin County Board of Revision, Ohio, 2011

Suburban Properties - Macomb LLC v. Macomb Township, Michigan Tax Tribunal, 2011

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Publications:

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"Litigation Property Tax Appeal of Large Manufacturing Plants – A Cash Flow Management Tool," The SRR Journal, Spring 2004

Speeches and Seminars:

"Leased Fee - The Impact of Lease Terms on a Real Estate Valuation," roundtable speaker at the Michigan State Bar - Real Property Law Section Summer Conference, July 16-19, 2014

"Appraisals in Real Estate Transactions & Litigation," speaker at ICLE Homeward Bound 2013-2014 Seminar, May 1, 2014

"Reviewing a Commercial Appraisal Report," roundtable speaker at the Michigan State Bar -Real Property Law Section Summer Conference, July 18-21, 2012

"Expert Witnesses and Expert Testimony," panel member for the Bankruptcy Trial Advocacy Workshop presented by the Federal Bar Association Eastern District of Michigan Bankruptcy Section and the Consumer Bankruptcy Association, October 28, 2011

"Property Tax Update," speaker for The Institute for Professionals in Taxation (IPT) Michigan One-Day Tax Seminar, September 9, 2011

"Current Underwriting and the Availability of Credit," panel member for the ICSC 2011 Michigan Continuing Education Program, January 27, 2011

"Are You Being Taxed Fairly?," presented at the Michigan Manufacturers Association Seminar, January 13, 2011

"Understanding Current Underwriting and the Availability of Credit," panel member for the ICSC 2010 Michigan Continuing Education Program, January 28, 2010

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